NEW JERSEY STATE BAR ASSOCIATION New Jersey Law Center One Constitution Square New Brunswick, New Jersey 08901 Tel.: (732) 937-7505

JOHN C. SULLIVAN, as Trustee of : SUPREME COURT OF NEW JERSEY the Sylvester L. Sullivan Grantor Income Trust, and SYLVESTER L. SULLIVAN GRANTOR RETAINED INCOME TRUST

Plaintiffs/Respondents : ON APPEAL FROM THE

V.

MAX SPANN REAL ESTATE & AUCTION CO.,

Defendant/Respondents : Sat Below:

And

MENGXI LU,

Defendant/Petitioner :

: CIVIL ACTION

: DOCKET NO. 085225

: FINAL JUDGMENT OF THE

: SUPERIOR COURT OF NEW JERSEY

: APPELLATE DIVISION

: DOCKET NO. A-005327-18

: HON. JOSE L. FUENTES, P.J.A.D. : HON. MARY GIBBONS WHIPPLE, J.A.D.

: HON. LISA A. FIRKO, J.A.D.

BRIEF OF AMICUS CURIAE NEW JERSEY STATE BAR ASSOCIATION

OF COUNSEL:

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ON THE BRIEF:

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PRELIMINARY STATEMENT

In 1983 this Court approved a settlement resolving a dispute over the unauthorized practice of law between the New Jersey State Bar Association (NJSBA) and the New Jersey Board of Realtors which created the mandatory "Attorney Review Clause" allowing time for parties to a realtor-prepared residential real estate contract to seek the advice of counsel before the contract is binding. New Jersey State Bar Ass'n v. New Jersey Ass'n of Realtor Bds., 93 N.J. 470 (1983), modified, 94 N.J. 449 (1983). The Court later instituted a notice requirement to accompany such contracts to advise consumers of the risks of proceeding with a transaction without an attorney, which was then codified in regulations. In re Opinion No. 26 of the Committee on the Unauthorized Practice of Law, 139 N.J. 323 (1995); N.J.A.C. 11:5-6.2(g).

The Attorney Review Clause, mandated by this Court to protect the public, gives the parties to a residential real estate contract three business days to seek the advice of counsel. It applies to all realtor-prepared contracts without exception, including auction sales like the one at issue in this matter. The NJSBA believes that this Court's action in instituting the Attorney Review Clause is absolute and cannot be modified by any court other than the Supreme Court.

Since this Court has the exclusive jurisdiction over the practice of law, no lower court has ever previously attempted to

carve out an exception to the Attorney Review Clause, as the Appellate Division did here. While lower courts are free to interpret this Court's rulings on the practice of law, they are not permitted to modify the ruling or carve out an exception.

In this matter, the majority of the Appellate Division held that the Court did not intend for the three-day attorney review period to apply to private residential real estate auction sales. They affirmed the chancery court's carve out exception, which modified the NJ State Bar Ass'n case. The NJSBA posits that the Appellate Division had no authority to do so.

In a dissenting opinion, Judge Jose L. Fuentes noted the New Jersey Constitution endows the Supreme Court with the exclusive jurisdiction over the practice of law. N.J. Const. Art. VI, § 2, § 3. Judge Fuentes confirmed the Supreme Court exercised this constitutional authority in NJ State Bar Ass'n, when it approved the settlement in that case to address all realtor-prepared residential real estate contracts, without exceptions.

Given the exclusive jurisdiction of the Supreme Court, it is only the Supreme Court that may reverse, modify, alter, or change the mandates they promulgated in the NJ State Bar Ass'n case.

Similarly, the notice requirements established by the <u>Opinion</u>

26 decision and codified in the Administrative Code, cannot be waived or ignored, as they were here.

The NJSBA concedes that auction contracts were likely never contemplated under the original 1983 settlement, and that the Attorney Review Clause presents challenges in that setting. However, the NJSBA also asserts that the public deserves the same protections and ability to seek the advice of counsel in a residential real estate auction contract as in any other residential real estate contract. This is so especially here, since purchase of residential real estate, however the likely represents the single most accomplished, transaction in an individual's lifetime. The NJSBA urges this Court to consider alternative consumer protections for residential real estate auctions, particularly because the frequency of auctions for residential homes has increased significantly due to online auctions. Any such alternative must also guard against a broad definition of auctions so that traditional bidding wars are not wrongfully characterized as auctions.

In light of the importance of the protection of the public interest, the NJSBA urges the Supreme Court to reverse the Appellate Division decision, reaffirm and acknowledge that an Attorney Review Clause and the Opinion 26 notice requirements must be included in every realtor-prepared residential real estate contract in the state, and consider adoption, after careful study, of tailored requirements for residential real estate contracts offered at a residential real estate auction.

PROCEDURAL HISTORY AND STATEMENT OF FACTS

The NJSBA relies on the procedural history and statement of facts as presented by the parties.

LEGAL ARGUMENT

POINT I

The Appellate and Chancery Courts Have No Jurisdiction to Change or Alter the Attorney Review Provisions or Modify the Mandated Language Established by the New Jersey Supreme Court

The New Jersey Constitution endows the Supreme Court with the exclusive jurisdiction over the practice of law. N.J. Const. Art. VI, § 2, ¶ 3. This Court sets the standard for admission to practice law in this state, regulates attorney conduct, promulgates ethical guidelines for the practice of law, adjudicates attorney disciplinary infractions, sanctions attorneys who violate their professional and ethical responsibilities, and, of particular relevance here, delineates which activities, in and of themselves, constitute the practice of law.

The Court exercised this exclusive constitutional authority in N.J. State Bar Ass'n v. N.J. Ass'n of Realtor Bds., 93 N.J. 470, modified, 94 N.J. 449, 467 (1983), when the Court approved the settlement reached by the Association of Realtors and the NJSBA that addressed actions by licensed realtors that constitute the practice of law. The crux of the settlement was the institution of the Attorney Review Cluse, which was mandated to be included in every realtor-prepared residential real estate contract to allow the parties time to seek the advice of counsel.

Since 1983, the only case that modified, altered, or changed the clear language set forth in the NJ State Bar Ass'n case was Conley v. Guerrero, 228 N.J. 339 (2017). All other cases dealt with the interpretation of the settlement of the NJ State Bar Ass'n case. In Conley, the trial court and Appellate Division were careful to narrowly tailor rulings within the confines of the NJ State Bar Ass'n case, noting that they were not at liberty to modify or change the mandatory Attorney Review Clause language in that case even when it made sense to do so. In the current case, Judge Fuentes similarly recognized in his dissent that the Appellate Division had no jurisdiction, nor did the chancery court have any such right to change the law. Sullivan v. Max Spann, 465 N.J. Super 243, 267 (App. Div. 2020).

In NJ State Bar Ass'n, the Court made clear that "the settlement implicates and addresses concerns that go beyond the direct and immediate interests of the primary professional associations ..." State Bar Ass'n, supra, 93 N.J. at 474. The settlement agreement the Court approved was intended to protect the public in what is likely the single most expensive investment of their lives by mandating the inclusion of specific language in every residential real estate contract prepared by licensed realtors involving the sale of one to four-family dwellings and vacant one-family lots in transactions in which they have a commission or fee interest.

As Judge Fuentes stated in his dissent, "[T]he Appellate Division has remained persistently wary of treading upon the Supreme Court's sole authority to alter the NJ State Bar Ass'n mandate when occasionally pressed to do so. See, e.g., Conley v. Guerrero, 443 N.J. Super. 62, 72 (App. Div. 2015), aff'd as modified, 228 N.J. 339 (2017) (refusing to alter the N.J. State Bar Ass'n mandate and 'leav[ing] for others to address' whether to change methods of contract termination notice)." Sullivan, supra, 465 N.J. Super. at 268 (citations in original). In fact, our Supreme Court has specifically given guidance to our lower courts when they stated in Conley, "Finally, we recognize that the Court may need to modify the attorney-review clause again in the future. Bar Ass'n, supra, 93 N.J. at 474." Conley, supra, 228 N.J. at 357 (citations in original) (emphasis added). This clearly is another one of those cases.

For these reasons, this Court should reverse the Appellate decision, reaffirm and acknowledge that an Attorney Review Clause must be included in every realtor-prepared residential real estate contract in the state, and confirm that any exceptions or changes to the Attorney Review Clause requirement can only be implemented by the Supreme Court.

POINT II

The Majority Decision Should be Reversed Since the Realtor-Prepared Residential Real Estate Contract Provided Did Not Include the Consumer Protection Language Mandated by Opinion 26 and Codified in the Administrative Code

Twelve years after the advent of the NJ State Bar Ass'n settlement, and the creation of the Attorney Review Clause, the New Jersey Supreme Court decided In re Opinion No. 26 of the Committee on the Unauthorized Practice of Law, 139 N.J. 323 (1995). There, the Supreme Court was asked to decide whether the activities of title companies and realtors in real estate transactions where the parties choose not to hire an attorney constitute the unauthorized practice of law.

The Court noted its decision "turns on the identification of the public interest," which is the polestar of all residential real estate contracts decided by our courts after the NJ State Bar Ass'n decision. Id. at 325. Although the Court noted that it "strongly believes that both parties should retain counsel for their own protection and that the savings in lawyers' fees are not worth the risks involved in proceeding without counsel," id., its decision allows both sellers and buyers in real estate transactions to proceed without legal representation, provided that "the parties are adequately informed of the conflicting interests of realtors and title officers and of the risks involved in proceeding without counsel." Id. at 356. A key factor in the Court's

determination was for parties in a transaction to be able to make an informed decision as to whether or not to retain counsel for their own protection.

The Special Master in that case recommended, and the Court agreed, that realtors and title companies may perform certain functions, subject to the conditions set forth in the decision. Those conditions require the provision of a special notice to all parties in a residential real estate transaction. The required notice contains enhanced disclosures of the role of realtors and title officers in the transaction to ensure that parties who decide not to retain lawyers are fully aware of the conflicting interests of the other professionals in connection with the transaction, and of the risks of proceeding without their own attorney.

The Court advised that this notice <u>must</u> be provided by the broker and stated, "If that notice is not given, the broker will be engaged in the unauthorized practice of law." <u>Id.</u> at 358.

Furthermore, the Division of Banking and Insurance and the New Jersey Real Estate Commission, under whose authority New Jersey realtors are licensed, have mandated that all licensees insert both the Opinion 26 notice provision and the Attorney Review Clause in each licensee-prepared contract or lease. N.J.A.C. 11:5-6.2(g). The mandated language is clear, concise and provides the parties to the transaction sufficient notice of the risks involved in not retaining a lawyer, but permits the parties to proceed without the

protection of an attorney, if they so elect. Appearing on page one of the Realtors Form Contract, the <u>Opinion 26</u> notice is an integral part of the contract itself and is required to reference the Attorney Review Clause. <u>See</u> Appendix A, Realtors Form of Contract (which contains the exact language from <u>Opinion 26</u>).

In this case, the mandated reference to the Attorney Review Clause was omitted from the <u>Opinion 26</u> notice at the beginning of the contract, in direct violation of that opinion.

Instead of the required attorney review language in Paragraph 4 of the Opinion 26 Notice page, Paragraph 4 of the contract in this case reads:

4) The contract is final and binding. You cannot change or cancel the contract unless the seller agrees. Neither can the real estate broker nor the title insurance company change the contract.

By not voiding the contract in this matter due to the omission of the attorney review language, the Appellate Division and the chancery court created an impermissible modification of this Court's mandate and the applicable regulation.

The NJSBA asserts that, from a consumer protection perspective, a residential real estate auction is no different than any other residential real estate sale, and is akin to a situation in which there is a "bidding war" through a realtor, where prospective buyers are asked to present their highest and best offer. One offer

ultimately gets chosen, based on the strength of its terms, and only one fully-executed contract ensues. That contract is then subject to the public's rights and protections afforded by the Attorney Review Clause.

As the unanimous Court commented in the Opinion 26 decision:

We determine the ultimate touchstone — the public interest — through the balancing of the factors involved in the case, namely, the risks and benefits to the public of allowing or disallowing such activities. In other words, like all of our powers, this power over the practice of law must be exercised in the public interest; more specifically, it is not a power given to us in order to protect lawyers, but in order to protect the public, in this instance by preserving its right to proceed without counsel.

Opinion 26, supra, 139 N.J. at 327. The mere fact that there is an auction does not strip the consumer of the right to those protections.

For these reasons, the NJSBA urges the Court to reverse the Appellate Division decision, and reaffirm and acknowledge that the Opinion 26 notice, including language referring to the three-day Attorney Review Clause, must be provided in connection with every realtor prepared residential real estate contract in the state in order for the agreement to be valid and binding.

POINT III

If the Court Creates an Exception to the Attorney Review Requirements and Opinion 26 Notices for Residential Real Estate Auctions, It Should Establish Tailored Requirements to Provide Protection to Consumers in the Context Of a Residential Real Estate Auction that Clearly Define an Auction and Add Alternative Notices to Ensure Consumers Fully Understand Their Rights and Risks

The NJSBA acknowledges that application of the Attorney Review Clause to a private residential real estate auction may not be practical going forward because it interferes with the finality needed in an auction. For example, it might encourage artificial high bids by bad actors without any liability because they could cancel under the Attorney Review Clause.

The NJSBA suggest that the Court consider whether it should permit real estate brokers to draft residential real estate auction contracts under certain defined parameters, as it did in the NJ State Bar Ass'n and Opinion 26 cases. If the Supreme Court creates an auction exemption, the NJSBA recommends consideration be given to appointing a special master or creating a special committee to evaluate and prepare a report of what consumer protections could be implemented that protect the public, but do not impede the auction process. The NJSBA and New Jersey Board of Realtors could participate to provide critical information needed to fully evaluate the issues at stake.

The NJSBA cautions that any exception to the existing Attorney Review Clause provisions should be narrowly tailored and should carefully define what constitutes an auction. The exemption should be limited to bona fide auctions to prevent the slippery slope of a bidding war or similar sale being characterized as an auction and thus unintentionally meeting the exception. Attention should also be paid to the growing market of online auctions, which will be affected by any new exception.

Some characteristics of a *bona fide* auction that might be required include (but are not be limited to):

- The absence of a seller's reserve.
- A set timeframe for a bid package to be published, which must include a copy of the contract of sale to be signed where the only variable is price.
- An established time period for bidding, with a clearly defined start and end time that are publicized in advance.

Other potential provisions to promote consumer protection in the context of a residential real estate auction could require that:

- 1) Potential bidders at a bona fide auction self-certify that they are a "sophisticated investor."
- 2) A notice be sent to prospective bidders in advance of the auction [either X days before the auction itself or X days before the last bidder is registered]. The notice should be in a form required by the Court, in a certain size font, etc. Prospective bidders must sign this notice, certifying (among other things) they understand that:

- This is not a traditional real estate sale, but an auction in which bids are final.
- Unlike a traditional residential real estate sale, the prevailing bidder will <u>not</u> have the opportunity to reject or negotiate the contract once the bid is accepted.
- Real estate auctions are a hazardous enterprise, with a significant risk of loss for the investor.
- They are strongly encouraged to consult with an attorney <u>before</u> participating in the auction or submitting a bid.
- To participate, they must qualify as a "sophisticated investor," who:
 - o has sufficient knowledge and experience of the real estate market to be capable of evaluating the risks of investment.

The above proposed considerations illustrate the unique risk of residential real estate auctions and potential requirements that might provide needed protections for consumers. They are not, however, exhaustive. The NJSBA asserts that the issues are deserving of more careful study either through a special master or a dedicated committee.

For these reasons the NJSBA urges the Court to implement, after careful study, tailored protections for realtor-prepared residential real estate contracts offered at a bona fide residential real estate auction, and not permit individuals to unilaterally alter the Attorney Review Clause on their own in such settings.

CONCLUSION

For the reasons noted above, and in light of the importance of protection of the public interest, the NJSBA urges the Supreme Court to reverse the Appellate Division decision, reaffirm and acknowledge that an Attorney Review Clause and the Opinion 26 notice requirements must be included in every realtor prepared residential real estate contract in the state, confirm that only the Supreme Court may modify the Attorney Review Clause requirements, and consider, after careful study, the adoption of tailored requirements for residential real estate contracts offered at a residential real estate auction.

Respectfully,

New Jersey State Bar Association

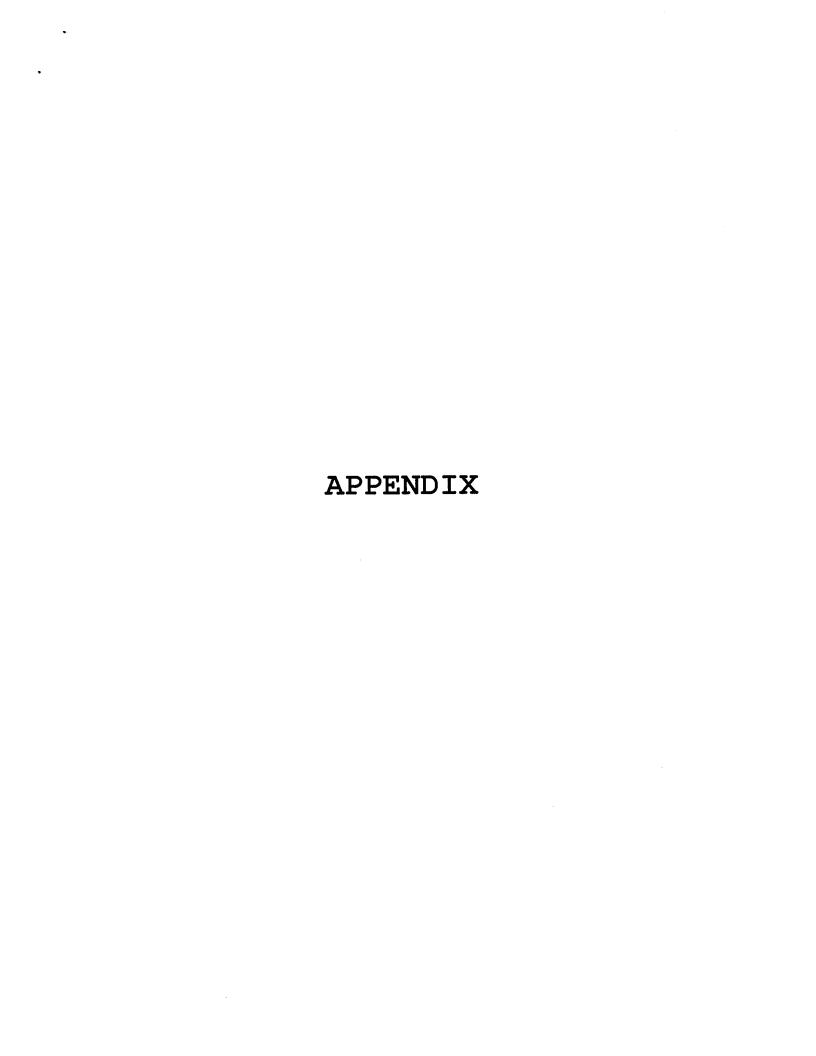
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Domenick Carmagnola, Esq.

President

Attorney ID Number: 038951988

Dated: July 21, 2021



NOTICE

TO BUYER AND SELLER READ THIS NOTICE BEFORE SIGNING THE CONTRACT

The Law requires real esta	ate brokers to give must read all of it	you the following inform before you sign. The pur	ation before you sign this contract pose is to help you in this purchase	. It
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Cynthia Mistretta

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NEW JERSEY, DEALTORS

PARTIES AND PROPERTY

STATEWIDE NEW JERSEY REALTORS® STANDARD FORM OF REAL ESTATE SALES CONTRACT

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THIS FORM MAY BE USED ONLY IN THE SALE OF A ONE TO FOUR-FAMILY RESIDENTIAL PROPERTY OR VACANT ONE-FAMILY LOTS. THIS FORM IS SUITABLE FOR USE ONLY WHERE THE SELLER HAS PREVIOUSLY EXECUTED A WRITTEN LISTING AGREEMENT.

THIS IS A LEGALLY BINDING CONTRACT THAT WILL BECOME FINAL WITHIN THREE BUSINESS DAYS. DURING THIS PERIOD YOU MAY CHOOSE TO CONSULT AN ATTORNEY WHO CAN REVIEW AND CANCEL THE CONTRACT. SEE SECTION ON ATTORNEY REVIEW FOR DETAILS.

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Produced with Lone Wolf Transactions (zipForm Edition) 231 Shearson Cr. Cambridge, Ontario, Canada N1T 1J5 www.lwolf.com

51 52 53 54	3. MANNER OF PAYMENT: (A) INITIAL DEPOSIT to be paid by Buyer to Listing Broke Other , on or before business days after the fully signed Contract has been delivered to both B	Participating Broker Buyer (date	's Attorney Title Company (if left blank, then within five (5)
55 56 57 58	(B) ADDITIONAL DEPOSIT to be paid by Buyer to the party won or before (date) (if left blank delivered to both the Buyer and the Seller).	who will be responsible for holding the , then within ten (10) calendar days after	e escrow who is identified below the fully signed Contract has been
59 60 61 62 63 64	(C) ESCROW: All initial and additional deposit monies paid BEARING TRUST ACCOUNT of monies shall be paid over to Seller. The deposit monies shall no in writing by both Buyer and Seller. If Buyer and Seller cannot place the deposit monies in Court requesting the Court to resolve the disp	, ("Escrowee"), until floor be paid over to Seller prior to the agree on the disbursement of these es	closing, at which time all Closing, unless otherwise agreed
65 66 67 68 69 70 71 72 73	(D) IF PERFORMANCE BY BUYER IS CONTINGENT UPON OF It payment of the purchase price requires a mortgage loan of Buyer shall apply for the loan through any lending institution of calendar days after the attorney-review period is completed or, if Attorney-Review Clause Section of this Contract, then within ten (and use best efforts to obtain it. Buyer shall supply all necessary in the lender to communicate with the real estate brokers(s) and including institution to make a loan on the property under the following terms.	her than by Seller or other than a Buyer's choice in writing on lender'this Contract is timely disapproved by 10) calendar days after the parties agraformation and fees required by the provolved attorney(s). Buyer shall obtain	s standard form within ten (10) of an attorney as provided in the ee to the terms of this Contract, oposed lender and shall authorize
74 75 76	Principal Amount S Type of Mortgage: VA FHA Term of Mortgage: years, with monthly payme	Section 203(k) Conventional nts based on a year payment	Otherschedule.
77 78 79 80 81 82 83 84 85 86 87 88	The written mortgage commitment must be delivered to Seller's a attorney, if applicable, no later than the attorney-review period is completed, or if this Contract is ti Clause Section of this Contract, then within thirty (30) calendar if Buyer has not obtained the commitment, then either Buyer or Broker(s) within ten (10) calendar days of the commitment date Contract is voided, the deposit monies paid by Buyer shall be reprovided, however, if Seller alleges in writing to Escrowee within the commitment date, whichever is later, that the failure to obtain intentional conduct or failure to diligently pursue the mortgage ap without the written authorization of Seller. If Buyer has applied for Sect the Buyer's acceptance of additional required repairs as determined by the	(date)(if left blank, then with mely disapproved by an attorney as days after the parties agree to the terms or any extension of the commitment eturned to Buyer notwithstanding any said ten (10) calendar days of the commitment is the mortgage commitment is the result oplication, then Escrowee shall not retain 203(k) financing this Contract is commitment is contract is commitment.	provided in the Attorney-Review ms of this Contract). Thereafter, ten notice to the other party and date, whichever is later. If this other provision in this Contract, mitment date or any extension of Buyer's bad faith, negligence, urn the deposit monies to Buyer
90 91 92	(E) BALANCE OF PURCHASE PRICE: The balance of the puecheck or trust account check.	irchase price shall be paid by Buyer	in eash, or by certified, cashier's
93 94 95		the closing, which will take place on at the office of Buyer's closing age	nt or such other place as Seller
96 97 98	and Buyer may agree ("the Closing"). 4. SUFFICIENT ASSETS:		
99 100 101 102	Buyer represents that Buyer has or will have as of the Closing, complete the Closing. Should Buyer not have sufficient cash assets be entitled to any remedies as provided by law.	all necessary cash assets, together wit at the Closing, Buyer will be in breach	h the mortgage loan proceeds, to h of this Contract and Seller shall
103 104 105 106 107	5. ACCURATE DISCLOSURE OF SELLING PRICE: Buyer and Seller certify that this Contract accurately reflects the Seller understand and agree that this information shall be disclose required by law.	gross sale price as indicated in Section of to the Internal Revenue Service an	on 2 of this Contract. Buyer and dother governmental agencies as
108 109 110	6. ITEMS INCLUDED IN SALE: The Property includes all fixtures permanently attached to the lixtures, cooking ranges and ovens, hot water heaters, flooring, apparatus and sump pumps, if any, except where owned by tenant	screens, storm sashes, shades, blinds,	awnings, radiator covers, heating
	New Jersey Realtors® Form 118-Statewide 10/20 Page 3 of 13	Buyer's Initials:	Seller's Initials:

Untitled

to Buyer a	order as of the Closing. Seller does not guarantee the condition of the appliances after the Deed and affidavit of title have been delivered to Buyer at the Closing. The following items are also specifically included (If reference is made to the MLS Sheet and/or any other document, then the document(s) referenced should be attached.):							
	S EXCLUDED FROM SALE: (If reference is made should be attached.):	to the MLS Sheet and/or any	other document, then the document(s)					
Seller and the terms Contract or provide do	S AND TIMES FOR PERFORMANCE: Buyer agree that all dates and times included in this Coff this Contract within the time limits that are set in required by applicable law, including but not limited to cuments through no fault of Buyer or Seller or for the Financial Protection Bureau.	this Contract or will be in deli- o if the Closing has to be delay-	ed either because a lender does not timely					
or similar l	quests that any addendum or other document be signed in canguage contained in such document that sets the time per one and financing, shall mean that the time will begin to all by an attorney as provided in the Attorney-Review Clauset.	iod for completion of any condition after the attorney-review period	od is completed or, if this Contract is timely					
Seller mak	TFICATE OF OCCUPANCY AND ZONING COMPLETES no representations concerning existing zoning ordinates or ordinances.	ANCE: nces, except that Seller's use of	the Property is not presently in violation					
Seller shal required in purchase p if any, in Seller shal including	icipalities may require a Certificate of Occupancy or obtain it at Seller's expense and provide to Buyer provide to obtain the Certificate or Letter. However, if this rice) to Seller, then Seller may terminate this Contract connection with this transaction unless Buyer elects to not have the right to terminate this Contract. In additut not limited to smoke detectors, carbon monoxide of Seller and not be considered as a repair cost.	rior to Closing and shall be res expense exceeds \$ and refund to Buyer all deposit make repairs in excess of said a tion. Seller shall comply with a	(if left blank, then 1.5% of the monies plus Buyer's reasonable expenses, amount at Buyer's expense, in which event all New Jersey laws, and local ordinances,					
	ICIPAL ASSESSMENTS: (Seller represents that Seller in this Section.)	has has not been noti	fied of any such municipal assessments as					
assessment unconfirme	be free and clear of all assessments for municipal s and liabilities for future assessments for improved assessments that have been or may be imposed by a to be paid in full by Seller or credited to Buyer at d assessment is a potential lien that, when approved by	ements constructed and complete the municipality for improven the Closing. A confirmed asset	entered. All confirmed assessments and all nents that have been completed as of the assement is a lien against the Property. An					
At the Cle to Buyer.	SITY AND INSURABILITY OF TITLE: using, Seller shall deliver a duly executed Bargain and Title to the Property will be free from all claims or ri the Deed shall contain the full legal description of the Property	ghts of others, except as describ	Grantor's Acts or other Deed satisfactory bed in this Section and Section 12, of this					
might disc right of a limitation if any ca residential company	will be subject to utility and other easements and restlose, provided such easement or restriction does not person other than the owner of property to use a point the manner in which a property owner may use sement, restriction or facts disclosed by an accurate purposes. A violation of any restriction shall not be insures Buyer against loss at regular rates. The sale ces do not render title unmarketable.	unreasonably limit the use of a ortion of the property for a sp the property. Buyer does not survey would substantially in a reason for Buyer refusing to	the Property. Generally, an easement is a secial purpose. A restriction is a recorded have to complete the purchase, however, terfere with the use of the Property for complete the Closing as long as the title					
New Jerse	Realtors® Form 118-Statewide 10/20 Page 4 of 13	Buyer's Initials:	Seller's Initials:					

175 176 177 178 179 180 181 182 183	within its boundary lines and that no improvements on ad	n this section and Seconder, title company of ceptions other than as eliminate those exceptions of record that will liter represents that all builting properties exceptioning properties exceptioning properties	tion 12. Buyer agrees to order a r the municipality where the Project forth in this section, Buyer slations, Seller represents, to the I prohibit use and/or occupancy mildings and other improvements on tend across boundary lines of	perty is located, nall notify Seller best of Seller's of the Property the Property are the Property.
184 185 186 187 188	If Seller is unable to transfer the quality of title required and B price. Buyer shall have the option to either void this Contract, in be returned to Buyer, together with the actual costs of the title se the Closing without further liability to Seller, or to proceed with the Clos	which case the monic arch and the survey ar	s paid by Buyer toward the pure id the mortgage application fees	hase price shall
189	12. POSSESSION, OCCUPANCY AND TENANCIES:			
190 191 192 193 194	(A) Possession and Occupancy. Possession and occupancy will be given to Buyer at the Closing, profits from the Property, immediately upon the delivery of the Decaffecting the Property from the proceeds of this sale at or before the Clos	ed and the Closing. Sell	to possession of the Property, a ler shall pay off any person with	nd any rents or a claim or right
195 196 197 198 199 200	(B) Tenancies. Applicable Not Applicable Occupancy will be subject to the tenancies listed below as of C existing Municipal, County, State or Federal rules, regulations or la and to provide to Brokers and Buyer a copy of all leases concern Seller. Seller represents that such leases can be assigned and that 5 these leases.	ws. Seller agrees to training the tenancies, if an	nsfer all security deposits to Buye y, along with this Contract when	er at the Closing it is signed by
201	1110.00			
202	TENANT'S NAME LOCATION	RENT	SECURITY DEPOSIT THE	ERM
203				
204			400 daharan	~
205		~ p		
206	Allegations and a filter is a construction of the construction of	***************************************		
207	13. LEAD-BASED PAINT AND/OR LEAD-BASED PAINT	HAZADID (This	section is annicable only to	all dwellings
208	built prior to 1978.) Applicable Not Applicable	12/42/41/CD: (1005)	section in approxime only to	
210	(A) Document Acknowledgement.			
211	Brown acknowledges receipt of the FPA pamphlet entitled "Prote	et Your Family From	Lead In Your Home." Moreove	er, a copy of a
212	document entitled "Disclosure of Information and Acknowledgem	ent Lead-Based Paint	and Lead-Based Paint Hazards"	has been fully
213	completed and signed by Buyer, Seller and Broker(s) and is appended to	" and made a part of this	Contract.	
214				
215	(B) Lead Warning Statement.			
216	Every purchaser of any interest in residential real property on wh	ich a residential dwell	ing was built prior to 1978 is n	offfied that such
217	property may present exposure to lead from lead-based paint that	may place young chi	idren at risk of developing lead	poisoning, Leau
218	poisoning in young children may produce permanent neurologica	i damage, including it	arming disabilities, reduced lines	ngence quonent,
219	behavioral problems, and impaired memory. Lead poisoning also in residential real property is required to provide the buyer with	poses a particular risk	ad bacad point bozorde from rist	e accessments or
220	inspections in the seller's possession and notify the buyer of any	known lead-based na	int hazards. A risk assessment of	or inspection for
221	possible lend-based paint hazards is recommended prior to purchase.	Kilowii icaa casea pa	The Manager of the Ma	
222	possitive tend-based paint nazards is recommended prior to parameter			
223	(C) Inspection.			
225	The law requires that unless Buyer and Seller agree to a long	er or shorter period,	Seller must allow Buyer a ten	(10) day period
226	within which to complete an inspection and/or risk assessment of	the Property as set fort	h in the next paragraph. Buyer, l	however, has the
227	right to waive this requirement in its entirety.			
228	-			
229	This Contract is contingent upon an inspection und/or risk usse	ssment (the "Inspection	") of the Property by a certili	ed inspector/risk
230	assessor for the presence of lead-based paint and/or lead-based pa	unt hazards. The Inspe	clion shall be ordered and obtain	ned by Buyer at
231	Buyer's expense within ten (10) calendar days after the attorney-rev	new period is complete	ed or, it this Contract is timely discribing to 10th date after the	sappioced by an
232	attorney as provided in the Attorney-Review Clause Section of the terms in this Contract ("Completion Date"). If the Inspection	indicator that we lead-	based point or lead-based paint l	hazard is present
233	at the Property, this contingency clause shall be deemed null and	void If the Inspection	indicates that lead-based naint or	lead-based paint
234 235	hazard is present at the Property, this contingency clause will termin	nate at the time set fort	h above unless, within five (5) bu	siness days from
235	manage to present at the report, and ordinated and	for risk assessment re-	port to Seller and Brokers and (1) advises Seller
*****	the Completion Date. Buyer delivers a conv of the inspection and	TOT STOK HODODOHIGHER EA		.,
237	the Completion Date. Buyer delivers a copy of the inspection and and Brokers, in writing that Buyer is voiding this Contract; or (2)	delivers to Seller and	Brokers a written amendment (the	e "Amendment")
237	the Completion Date, Buyer delivers a copy of the inspection and and Brokers, in writing that Buyer is voiding this Contract; or (2) New Jersey Realtors® Form 118-Statewide 10/20 Page 5 of 13	delivers to Seller and Buyer's	Brokers a written amendment (the	e "Amendment")

238 239 240 241 242 243 244 245	to this Contract listing the specific existing deficiencies and correction agrees to (a) correct the deficiencies; and (b) furnish Buyer with a certification have been corrected, before the Closing. Seller shall have to sign and return it to Buyer or send a written counter-proposal to Bu offer a counter-proposal, this Contract shall be null and void. If Seller of blank, then 3) business days after receipt of the counter-proposal to accellimit provided, this Contract shall be null and void.	fication from a certified inspector/ri (if left blank, then 3) business day tyer. If Seller does not sign and re ffers a counter-proposal, Buyer shall	sk assessor that the deficiencies s after receipt of the Amendment turn the Amendment or fails to have(if left
246 247 248 249 250 251 252	14. POINT-OF-ENTRY TREATMENT ("POET") SYSTEMS: Applied A point-of-entry treatment ("POET") system is a type of water treatment structure from a potable well, usually through a filtration process. Sellewell on the Property and the POET system was installed and/or maintain Fund Claims Program, N.J.S.A. 58:10-23.11, et seq. The Buyer understant continued maintenance of the POET system. Pursuant to N.J.A.C. 7:13 Protection within thirty (30) calendar days of executing this Contract that the Execution of the POET system.	nt system used to remove contaminative represents that a POET system had using funds received from the disthat Buyer will not be eligible to J-2.5(c), Seller agrees to notify the	as been installed to an existing New Jersey Spill Compensation receive any such funds for the
253 254 255 256 257 258 259	15. CESSPOOL REQUIREMENTS: Applicable Not Applicable (This section is applicable if the Property has a cesspool, exc 7:9A-3.16.) Pursuant to New Jersey's Standards for Individual Subsurfa this Contract is for the sale of real property at which any cesspool, privy the Cesspool must be abandoned and replaced with an individual subsproperty transfer, except in limited circumstances.	cept in certain limited circums are Sewage Disposal Systems, N.J. y, outhouse, latring or pit toilet (co	A.C. 7:9A (the "Standards"), if lectively "Cesspool") is located,
260 261 262	(A) Seller represents to Buyer that no Cesspool is located at or on the Property. [If there are one or more Cesspools, then also check EITHER Bu	e Property, or one or more Coox 1 or 2 below.]	esspools are located at or on the
263 264 265 266 267 268 269 270 271 272 273 274 275 276 277	1. Seller agrees that, prior to the Closing and at its sole cost and located at or on the Property and replace such Cesspools with an ind the requirements of the Standards. At or prior to the Closing, Seller Compliance") issued by the administrative authority ("Administrative Afrespect to the System. Notwithstanding the foregoing, if the Administ be installed at the Property, then Seller shall notify Buyer in writing within the Authority's determination of its intent to install either a nonconformi Administrative Authority ("Alternate System"), and Buyer shall then h within seven (7) business days of receipt of the notice from Seller. If Be right to cancel this Contract under this paragraph, and Seller shall ins to Buyer such Certificate of Compliance or other evidence of approval Authority. The delivery of said Certificate of Compliance or other evidence. 2. Buyer agrees that, at its sole cost and expense, Buyer shall take located at or on the Property and replace such Cesspools with a System.	shall deliver to Buyer a certificate authority") (as those terms are defitrative Authority determines that a ree (3) business days of its reing System or a permanent holdinave the right to void this Contract uyer fails to timely uyer fails to timely uyer fails to timely uyer fails u	system ("System") meeting all of compliance ("Certificate of ned in N.J.A.C. 7:9A-2.1) with fully compliant system cannot eccipt of the Administrative ng tank, as determined by the t by notifying Seller in writing ract, Buyer shall have waived its or prior to the Closing, deliver be issued by the Administrative ion precedent to the Closing; or and replace any and all Cesspools
278 279 280 281	System. Buyer shall indemnify and hold Seller harmless for any and all but not limited to reasonable attorneys' and experts' fees) arising from the Closing.	l costs, damages, claims, fines, pen-	alties and assessments (including
282 283 284 285 286 287 288	(B) If prior to the Closing, either Buyer or Seller becomes aware of ar at or prior to execution of this Contract, the party with knowledge of than three (3) business days after receipt of such knowledge, advise the event, the parties in good faith shall agree, no later than seven (7) busing identified Cesspool, or the day preceding the scheduled Closing, whiche or such other agreement as satisfies the Standards, or either party may terminal	the newly identified Cesspool shall be other party of the newly identifi- ness days after sending or receiving ever is sooner, to proceed pursuant	promptly, but in no event later ed Cesspool in writing. In such the written notice of the newly
289 290 291 292 293 294 295 296 297	16. INSPECTION CONTINGENCY CLAUSE: (A) Responsibilities of Home Ownership. Buyer and Seller acknowledge and agree that, because the purchase of make in a lifetime, all aspects of this transaction require considerable Property. While Brokers and safespersons who are involved in this trans they readily acknowledge that they have had no special training or export of structural, topographical and environmental components of this Presalespersons have no special training, knowledge or experience with regular controls.	te analysis and investigation by B saction are trained as licensees unde perience with respect to the comple- operty. For example, and not by	uyer before closing title to the er the New Jersey Licensing Act cities pertaining to the multitude way of limitation, Brokers and
•	New Jersey Realtors & Form 118-Statewide 10/20 Page 6 of 13 Bu Ini		Seller's Initials:

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structural defects, roof, basement, mechanical equipment, such as heating, air conditioning, and electrical systems, sewage, plumbing, exterior drainage, termite, and other types of insect infestation or damage caused by such infestation. Moreover, Brokers and salespersons similarly have no special training, knowledge or experience with regard to evaluation of possible environmental conditions which might affect the Property pertaining to the dwelling, such as the existence of radon gas, formaldehyde gas, airborne asbestos fibers, toxic chemicals, underground storage tanks, lead, mold or other pollutants in the soil, air or water.

(B) Radon Testing, Reports and Mitigation.

(Radon is a radioactive gas which results from the natural breakdown of uranium in soil, rock and water. It has been found in homes all over the United States and is a carcinogen. For more information on radon, go to www.epa.gov/ radon/pubs/citguide.html and www.nj.gov/dep/rpp/radon or call the NJ Radon Hot Line at 800-648-0394 or 609-984- 5425.)

If the Property has been tested for radon prior to the date of this Contract, Seller agrees to provide to Buyer, at the time of the execution of this Contract, a copy of the result of the radon test(s) and evidence of any subsequent radon mitigation or treatment of the Property. In any event, Buyer shall have the right to conduct a radon inspection/test as provided and subject to the conditions set forth in paragraph (D) below. If any test results furnished or obtained by Buyer indicate a concentration level of 4 picocuries per liter (4.0 pCi/L) or more in the subject dwelling. Buyer shall then have the right to void this Contract by notifying Seller in writing within seven (7) business days of the receipt of any such report. For the purposes of this Section 16, Seller and Buyer agree that, in the event a radon gas concentration level in the subject dwelling is determined to be less than 4 picocuries per liter (4.0 pCi/L) without any remediation, such level of radon gas concentration shall be deemed to be an acceptable level ("Acceptable Level") for the purposes of this Contract. Under those circumstances, Seller shall be under no obligation to remediate, and this contingency clause as it relates to radon shall be deemed fully satisfied.

If Buyer's qualified inspector reports that the radon gas concentration level in the subject dwelling is four picocuries per liter (4.0 pCi/L) or more. Seller shall have a seven (7) business day period after receipt of such report to notify Buyer in writing that Seller agrees to remediate the gas concentration to an Acceptable Level (unless Buyer has voided this Contract as provided in the preceding paragraph). Upon such remediation, the contingency in this Contract which relates to radon shall be deemed fully satisfied. If Seller fails to notify Buyer of Seller's agreement to so remediate, such failure to so notify shall be deemed to be a refusal by Seller to remediate the radon level to an Acceptable Level, and Buyer shall then have the right to void this Contract by notifying Seller in writing within seven (7) calendar days thereafter. If Buyer fails to void this Contract within the seven (7) day period, Buyer shall have waived Buyer's right to cancel this Contract and this Contract shall remain in full force and effect, and Seller shall be under no obligation to remediate the radon gas concentration. If Seller agrees to remediate the radon to an Acceptable Level, such remediation and associated testing shall be completed by Seller prior to the Closing.

(C) Infestation and/or Damage By Wood Boring Insects.

Buyer, shall have the right to have the Property inspected by a licensed exterminating company of Buyer's choice, for the purpose of determining if the Property is free from infestation and damage from termites or other wood destroying insects. If Buyer chooses to make this inspection, Buyer shall pay for the inspection unless Buyer's lender prohibits Buyer from paying, in which case Seller shall pay. The inspection must be completed and written reports must be furnished to Seller and Broker(s) within ______(if left blank, then 14) calendar days after the attorney-review period is completed or, if this Contract is timely disapproved by an attorney as provided in the Attorney-Review Clause Section of this Contract, then within _____ (if left blank, then 14) calendar days after the parties agree to the terms of this Contract. This report shall state the nature and extent of any infestation and/or damage and the full cost of treatment for any infestation. Seller agrees to treat any infestation and cure any damage at Seller's expense prior to Closing, provided however, if the cost to cure exceeds 1% of the purchase price of the Property, then either party may void this Contract provided they do so within _____ (if left blank, then 7) business days after the report has been delivered to Seller and Brokers. If Buyer and Seller are unable to agree upon who will pay for the cost to cure and neither party timely voids this Contract, then Buyer will be deemed to have waived its right to terminate this Contract and will bear the cost to cure that is over 1% of the purchase price, with Seller bearing the cost that is under 1% of the purchase price.

(D) Buyer's Right to Inspections.

Buyer acknowledges that the Property is being sold in an "as is" condition and that this Contract is entered into based upon the knowledge of Buyer as to the value of the land and whatever buildings are upon the Property, and not on any representation made by Seller, Brokers or their agents as to character or quality of the Property. Therefore, Buyer, at Buyer's sole cost and expense, is granted the right to have the dwelling and all other aspects of the Property, inspected and evaluated by "qualified inspectors" (as the term is defined in subsection G below) for the purpose of determining the existence of any physical defects or environmental conditions such as outlined above. If Buyer chooses to make inspections referred to in this paragraph, such inspections must be completed, and written reports including a list of repairs Buyer is requesting must be furnished to Seller and Brokers within _____ (if left blank, then 14) calendar days after the attorneyreview period is completed or, if this Contract is timely disapproved by an attorney as provided in the Attorney-Review Clause Section (if left blank, then 14) calendar days after the parties agree to the terms of this Contract, If Buyer fails of this Contract, then within (if left blank, then 14) calendar days specified in this paragraph, to furnish such written reports to Seller and Brokers within the this contingency clause shall be deemed waived by Buyer, and the Property shall be deemed acceptable by Buyer. The time period for furnishing the inspection reports is referred to as the "Inspection Time Period." Seller shall have all utilities in service for inspections.

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(E) Responsibility to Cure.

If any physical defects or environmental conditions (other than radon or woodboring insects) are reported by the qualified inspectors to Seller within the Inspection Time Period, Seller shall then have seven (7) business days after the receipt of such reports to notify Buyer in writing that Seller shall correct or cure any of the defects set forth in such reports. If Seller fails to notify Buyer of Seller's agreement to so cure and correct, such failure to so notify shall be deemed to be a refusal by Seller to cure or correct such defects. If Seller fails to agree to cure or correct such defects within the seven (7) business day period, or if the environmental condition at the Property (other than radon) is incurable and is of such significance as to unreasonably endanger the health of Buyer, Buyer shall then have the right to void this Contract by notifying Seller in writing within seven (7) business days thereafter. If Buyer fails to void this Contract within the seven (7) business day period, Buyer shall have waived Buyer's right to cancel this Contract and this Contract shall remain in full force, and Seller shall be under no obligation to correct or cure any of the defects set forth in the inspections. If Seller agrees to correct or cure such defects, all such repair work shall be completed by Seller prior to the closing of title. Radon at the Property shall be governed by the provisions of Paragraph (B), above.

(F) Flood Hazard Area (if applicable).

The federal and state governments have designated certain areas as flood areas. If the Property is located in a flood area, the use of the Property may be limited. If Buyer's inquiry reveals that the Property is in a flood area, Buyer may cancel this Contract within ten (10) calendar days after the attorney-review period is completed or, if this Contract is timely disapproved by an attorney as provided in the Attorney-Review Clause Section of this Contract, then within ten (10) calendar days after the parties agree to the terms of this Contract. If the mortgage lender requires flood insurance, then Buyer shall be responsible for obtaining such insurance on the Property. For a flood policy to be in effect immediately, there must be a loan closing. There is a (30) calendar day wait for flood policies to be in effect for eash transactions. Therefore, cash buyers are advised to make application and make advance payment for a flood policy at least thirty (30) calendar days in advance of closing if they want coverage to be in effect upon transfer of title.

Buyer's mortgage lender may require Buyer to purchase flood insurance in connection with Buyer's purchase of this Property. The National Flood Insurance Program ("NFIP") provides for the availability of flood insurance but also establishes flood insurance policy premiums based on the risk of flooding in the area where properties are located. Due to amendments to federal law governing the NFIP, those premiums are increasing and, in some cases, will rise by a substantial amount over the premiums previously charged for flood insurance for the Property. As a result, Buyer should not rely on the premiums paid for flood insurance on this Property previously as an indication of the premiums that will apply after Buyer completes the purchase. In considering Buyer's purchase of this Property, Buyer is therefore urged to consult with one or more carriers of flood insurance for a better understanding of flood insurance coverage, the premiums that are likely to be required to purchase such insurance and any available information about how those premiums may increase in the future.

(G) Qualifications of Inspectors.

Where the term "qualified inspectors" is used in this Contract, it is intended to refer to persons or businesses that are licensed or certified by the State of New Jersey for such purpose.

17. MEGAN'S LAW STATEMENT:

Under New Jersey law, the county prosecutor determines whether and how to provide notice of the presence of convicted sex offenders in an area. In their professional capacity, real estate licensees are not entitled to notification by the county prosecutor under Megan's Law and are unable to obtain such information for you. Upon closing, the county prosecutor may be contacted for such further information as may be disclosable to you.

18. MEGAN'S LAW REGISTRY:

Buyer is notified that New Jersey law establishes an Internet Registry of Sex Offenders that may be accessed at www.njsp.org. Neither Seller or any real estate broker or salesperson make any representation as to the accuracy of the registry.

19. NOTIFICATION REGARDING OFF-SITE CONDITIONS: (Applicable to all resale transactions.)

Pursuant to the New Residential Construction Off-Site Conditions Disclosure Act, N.J.S.A. 46:3C-1, et. seq, the clerks of municipalities in New Jersey maintains lists of off-site conditions which may affect the value of residential properties in the vicinity of the off-site condition. Buyers may examine the lists and are encouraged to independently investigate the area surrounding this property in order to become familiar with any off-site conditions which may affect the value of the property. In cases where a property is located near the border of a municipality, buyers may wish to also examine the list maintained by the neighboring municipality.

20. AIR SAFETY AND ZONING NOTICE:

Any person who sells or transfers a property that is in an airport safety zone as set forth in the New Jersey Air Safety and Zoning Act of 1983, N.J.S.A. 6:1-80, et seq., and appearing on a municipal map used for tax purposes as well as Seller's agent, shall provide notice to a prospective buyer that the property is located in an airport safety zone prior to the signing of the contract of sale. The Air Safety and Zoning Act also requires that each municipality in an airport safety zone enact an ordinance or ordinances incorporating the standards promulgated under the Act and providing for their enforcement within the delineated areas in the municipality. Buyer acknowledges

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 receipt of the following list of airports and the municipalities that may be affected by them and that Buyer has the responsibility to contact the municipal clerk of any affected municipality concerning any ordinance that may affect the Property.

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421	Municipality	Airport(s)	Municipality	Airport(s)
422	Alexandria Tp.	Alexandria & Sky Manor	Manalapan Tp. (Monmouth Cty.)	Old Bridge
423	Andover Tp.	Aeroflex-Andover & Newton	Mansfield Tp.	Hackettstown
424	Bedminister Tp.	Somerset	Manville Bor.	Central Jersey Regional
425	Berkeley Tp.	Ocean County	Medford Tp.	Flying W
426	Berlin Bor.	Camden County	Middle Tp.	Cape May County
427	Blairstown Tp.	Blairstown	Millville	Millville Municipal
428	Branchburg Tp.	Somerset	Monroe Tp. (Gloucester Cty.)	Cross Keys & Southern Cross
429	Buena Bor, (Atlantic Cty.)	Vineland-Downtown	Monroe Tp. (Middlesex Cty.)	Old Bridge
430	Dennis Tp.	Woodbine Municipal	Montgomery Tp.	Princeton
431	Eagleswood Tp.	Eagles Nest	Ocean City	Ocean City
432	Ewing Tp.	Trenton-Mercer County	Old Bridge Tp.	Old Bridge
433	E. Hanover Tp.	Morristown Municipal	Oldmans Tp.	Oldmans
434	Florhum Park Bor.	Morristown Municipal	Pemberton Tp.	Pemberton
435	Franklin Tp. (Gloucester Cty.)	Southern Cross & Vineland Downtown	Pequannock Tp.	Lincoln Park
436	Franklin Tp. (Hunterdon Cty.)	Sky Manor	Readington Tp.	Solberg-Hunterdon
437	Franklin Tp. (Somerset Cty.)	Central Jersey Regional	Rocky Hill Boro.	Princeton
438	Hammonton Bor.	Hammonton Municipal	Southampton Tp.	Red Lion
439	Hanover Tp.	Morristown Municipal	Springfield Tp.	Red Wing
440	Hillsborough Tp.	Central Jersey Regional	Upper Deerfield Tp.	Bucks
441	Hopewell Tp. (Mercer Cty.)	Trenton-Mercer County	Vineland City	Kroelinger & Vineland Downtown
442	Howell Tp.	Monmouth Executive	Wall Tp.	Monmouth Executive
443	Lacey Tp.	Ocean County	Wantage Tp.	Sussex
444	Lakewood Tp.	Lakewood	Robbinsville	Trenton-Robbinsville
445	Lincoln Park Bor.	Lincoln Park	West Milford Tp.	Greenwood Lake
446	Lower Tp.	Cape May County	Winslow Tp.	Camden County
447	Lumberton Tp.	Flying W & South Jersey Regional	Woodbine Bor.	Woodbine Municipal
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The following airports are not subject to the Airport Safety and Zoning Act because they are subject to federal regulation or within the jurisdiction of the Port of Authority of New York and New Jersey and therefore are not regulated by New Jersey: Essex County Airport, Linden Airport, Newark Liberty Airport, Teterboro Airport, Little Ferry Scaplane Base, Atlantic City International Airport, and Maguire Airforce Base and NAEC Lukehurst.

21. BULK SALES:

The New Jersey Bulk Sales Law, N.J.S.A. 54:50-38, (the "Law") applies to the sale of certain residential property. Under the Law, Buyer may be liable for taxes owed by Seller if the Law applies and Buyer does not deliver to the Director of the New Jersey Division of Taxation (the "Division") a copy of this Contract and a notice on a form required by the Division (the "Tax Form") at least ten (10) business days prior to the Closing. If Buyer decides to deliver the Tax Form to the Division, Seller shall cooperate with Buyer by promptly providing Buyer with any information that Buyer needs to complete and deliver the Tax Form in a timely manner. Buyer promptly shall deliver to Seller a copy of any notice that Buyer receives from the Division in response to the Tax Form.

The Law does not apply to the sale of a simple dwelling house, or the sale or lease of a seasonal rental property, if Seller is an individual, estate or trust, or any combination thereof, owning the simple dwelling house or seasonal rental property as joint tenants, tenants in common or tenancy by the entirety. A simple dwelling house is a one or two family residential building, or a cooperative or condominium unit used as a residential dwelling, none of which has any commercial property. A seasonal rental property is a time share, or a dwelling unit that is rented for residential purposes for a term of not more than 125 consecutive days, by an owner that has a permanent residence elsewhere.

If, prior to the Closing, the Division notifies Buyer to withhold an amount (the "Tax Amount") from the purchase price proceeds for possible unpaid tax liabilities of Seller, Buyer's attorney or Buyer's title insurance company (the "Escrow Agent") shall withhold the Tax Amount from the closing proceeds and place that amount in escrow (the "Tax Escrow"). If the Tax Amount exceeds the amount of available closing proceeds, Seller shall bring the deficiency to the Closing and the deficiency shall be added to the Tax Escrow. If the Division directs the Escrow Agent or Buyer to remit funds from the Tax Escrow to the Division or some other entity, the Escrow Agent or Buyer shall do so. The Escrow Agent or Buyer shall only release the Tax Escrow, or the remaining balance thereof, to Seller (or as otherwise directed by the Division) upon receipt of written notice from the Division that it can be released, and that no liability will be asserted under the Law against Buyer.

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22. NOTICE TO BUYER CONCERNING INSURANCE:

Buyer should obtain appropriate casualty and liability insurance for the Property. Buyer's mortgage lender will require that such insurance be in place at Closing. Occasionally, there are issues and delays in obtaining insurance. Be advised that a "binder" is only a temporary commitment to provide insurance coverage and is not an insurance policy. Buyer is therefore urged to contact a licensed insurance agent or broker to assist Buyer in satisfying Buyer's insurance requirements.

23. MAINTENANCE AND CONDITION OF PROPERTY:

Seller agrees to maintain the grounds, buildings and improvements, in good condition, subject to ordinary wear and tear. The premises shall be in "broom clean" condition and free of debris as of the Closing. Seller represents that all electrical, plumbing, heating and air conditioning systems (if applicable), together with all fixtures included within the terms of the Contract now work and shall be in proper working order at the Closing. Seller further states, that to the best of Seller's knowledge, there are currently no leaks or seepage in the roof, walls or basement. Seller does not guarantee the continuing condition of the premises as set forth in this Section after the Closing.

24. RISK OF LOSS:

The risk of loss or damage to the Property by fire or otherwise, except ordinary wear and tear, is the responsibility of Seller until the Closing.

25. INITIAL AND FINAL WALK-THROUGHS:

In addition to the inspections set forth elsewhere in this Contract, Seller agrees to permit Buyer or Buyer's duly authorized representative to conduct an initial and a final walk-through inspection of the interior and exterior of the Property at any reasonable time before the Closing. Seller shall have all utilities in service for the inspections.

26. ADJUSTMENTS AT CLOSING:

Seller shall pay for the preparation of the Deed, realty transfer fee, liet discharge fees, if any, and one-half of the title company charges for disbursements and attendance allowed by the Commissioner of Insurance; but all searches, title insurance premium and other conveyancing expenses are to be paid for by Buyer.

Seller and Buyer shall make prorated adjustments at Closing for items which have been paid by Seller or are due from Seller, such as real estate taxes, water and sewer charges that could be claims against the Property, rental and security deposits, association and condominium dues, and fuel in Seller's tank. Adjustments of fuel shall be based upon physical inventory and pricing by Seller's supplier. Such determination shall be conclusive.

If Buyer is assuming Seller's mortgage loan, Buyer shall credit Seller for all monies, such as real estate taxes and insurance premiums paid in advance or on deposit with Seller's mortgage lender. Buyer shall receive a credit for monies, which Seller owes to Seller's Mortgage lender, such as current interest or a deficit in the mortgage escrow account.

If the Property is used or enjoyed by not more than four families and the purchase price exceeds \$1,000,000, then pursuant to N.J.S.A. 46:15-7.2, Buyer will be solely responsible for payment of the fee due for the transfer of the Property, which is the so-called "Mansion "Tax, in the amount of one (1%) percent of the purchase price.

Unless an exemption applies, non-resident individuals, estates, or trusts that sell or transfer real property in New Jersey are required to make an estimated gross income tax payment to the State of New Jersey on the gain from a transfer/sale of real property (the so-called "Exit Tax,") as a condition of the recording of the deed.

If Seller is a foreign person (an individual, corporation or entity that is a non-US resident) under the Foreign Investment in Real Property Tax Act of 1980, as amended ("FIRPTA"), then with a few exceptions, a portion of the proceeds of sale may need to be withheld from Seller and paid to the Internal Revenue Service as an advance payment against Seller's tax liability.

Seller agrees that, if applicable, Seller will (a) be solely responsible for payment of any state or federal income tax withholding amount(s) required by law to be paid by Seller (which Buyer may deduct from the purchase price and pay at the Closing); and (b) execute and deliver to Buyer at the Closing any and all forms, affidavits or certifications required under state and federal law to be filed in connection with the amount(s) withheld.

There shall be no adjustment on any Homestead Rebate due or to become due.

27. FAILURE OF BUYER OR SELLER TO CLOSE:

If Seller fails to close title to the Property in accordance with this Contract, Buyer then may commence any legal or equitable action to which Buyer may be entitled. If Buyer fails to close title in accordance with this Contract, Seller then may commence an action for damages it has suffered, and, in such case, the deposit monies paid on account of the purchase price shall be applied against such damages. If Buyer or Seller breach this Contract, the breaching party will nevertheless be liable to Brokers for the commissions in the

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The commission, in accord with the previously executed listing agreement, shall be due and payable at the Closing and payment by Bu of the purchase consideration for the Puroperty. Seller hereby authorizes and instructs whomever is the disbursing agent to pay the commission as set forth below to the below-mentioned Brokerage Firm(s) out of the proceeds of sale prior to the payment of any s funds to Seller. Buyer consents to the disbursing agent making said disbursements. The commission shall be paid upon the purchase p set forth in Section 2 and shall include any amounts allocated to, among other things, furniture and fixtures. Listing Firm REC License ID Address Office Telephone Fax (Per Listing Agreement) REC License ID Participating Firm REC License ID Address Office Telephone Fax Agent Cell Phone E-mail Commission due Listing Firm REC License ID Address Office Telephone Fax Agent Cell Phone E-mail Commission due Participating Firm 31. EQUITABLE LIEN: Under New Jersey law, brokers who bring the parties together in a real estate transaction are entitled to an equitable lien in the amo of their commission. This lien attaches to the property being sold from when the contract of sale is signed until the closing and the the funds due to seller at closing, and is not contingent upon the notice provided in this Section. As a result of this lien, the party disburses the funds at the Closing in this transaction should not release any portion of the commission to any party other than Brok and, if there is a dispute with regard to the commission to be paid, should hold the disputed amount in eserow until the dispute Broker(s) is resolved and written authorization to release the funds is provided by Broker(s).		icate one of the following)	
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New Jersey Realtors® Form 118-Statewide 10/20 Page 11 of 13 Buyer's Seller's	Dionoc(o) to room on and announced to re-		
Initials:	New Jersey Realtors® Form 118-Statewide 10/20 Pag	ge 11 of 13 Buyer's	

coo l	32. DISCLOSURE THAT BUYER OR SELLER IS A REAL EST.	ATE LICENSEE:	Applicable Not Applicable
598 599	A real estate licensee in New Jersey who has an interest as a buy	ver or seller of real p	roperty is required to disclose in the sales contract
600	that the person is a licensee.	there	fore discloses that he/she is licensed in New Jersey as
601	that the person is a licensee. a real estate broker broker salesperson salesperson refe	rraf agent.	
602	The state of the s	THEN PACIFICATE	
603	33. BROKERS TO RECEIVE CLOSING DISCLOSURE AND O'Buyer and Seller agree that Broker(s) involved in this transaction	ion will be provided	with the Closing Disclosure documents and any
604	amendments to those documents in the same time and mann	er as the Consumer	Financial Protection Bureau requires that those
605 606	documents be provided to Buyer and Seller. In addition, Buyer	and Seller agree that	t, if one or both of them fire an attorney who
607	disapproves this Contract as provided in the Attorney-Review Clau	se Section, then the a	torney(s) will notify the Broker(s) in writing when
608	either this Contract is finalized or the parties decide not to proceed with	the transaction.	
609			
610	34. PROFESSIONAL REFERRALS:	and and the same	angels or other professionals from their Brokers
611	Seller and Buyer may request the names of attorneys, inspect involved in the transaction. Any names provided by Broker(s) shall	ors, engineers, undes Lant be deemed to be	a recommendation or testimony of competency of
612	the person or persons referred. Seller and Buyer shall assume full	responsibility for the	r selection(s) and hold Brokers and/or salespersons
613 614	harmless for any claim or actions resulting from the work or duties perf	ormed by these professi	onals.
615	manness for any visits of account of	•	
616	35. ATTORNEY-REVIEW CLAUSE:		
617	(1) Study by Attorney		test at a strong or must assemble to his on has
618	Buyer or Seller may choose to have an attorney study this Cont	ract. If an attorney is	consulted, the attorney must complete his of her
619	review of the Contract within a three-day period. This Contract	will be regard onto	ng at the che of this three-day period arrest ar
620	attorney for Buyer or Seller reviews and disapproves of the Contract.		
621	(2) Counting the Time		
623	You count the three days from the date of delivery of the signed	l Contract to Buyer as	nd Seller. You do not count Saturdays, Sundays or
624	legal holidays. Buyer and Seller may agree in writing to extend the three	e-day period for attorne	y review.
625			
626	(3) Notice of Disapproval	this Continue the atte	array muct notify the Broker(s) and the other party
627	If an attorney for the Buyer or Seller reviews and disapproves of named in this Contract within the three-day period. Otherwise the	ints Contract, the au-	egally binding as written. The attorney must send
628	the nation of discoproyal to the Broker(s) by fax, email, personal delive	ery, or overnight mail w	ith proof of delivery. Notice by overnight mail will be
629 630	effective upon mailing. The personal delivery will be effective upon d	elivery to the Broker's o	office. The attorney may also, but need not, inform the
631	Broker(s) of any suggested revision(s) in the Contract that would make	it satisfactory.	
632			
633	36. NOTICES:		deargania document toyeant for notices under the
634	All notices shall be by certified mail, fax, email, recognized Attorney-Review Clause Section) or by delivering it personally.	overnight council of the certified letter is	mail reputable overnight carrier, fax or electronic
635	document will be effective upon sending. Notices to Seller and	Buver shall be address	sed to the addresses in Section 1, unless otherwise
636	specified in writing by the respective party.		
638	Specified in mining of the conference for a		
639	37. NO ASSIGNMENT:		
640	This Contract shall not be assigned without the written consent of	of Seller. This means	that Buyer may not transfer to anyone else Buyers
641	rights under this Contract to purchase the Property.		
642	38. ELECTRONIC SIGNATURES AND DOCUMENTS:		
643	Buyer and Seller agree that the New Jersey Uniform Electronic	Transaction Act. N.	I.S.A. 12A:12-1 to 26, applies to this transaction,
644 645	including but not limited to the parties and their representatives I	naving the right to use	electronic signatures and electronic documents that
646	are created generated sent communicated received or stored in	connection with this	transaction. Since Section 11 of the Act provides
647	that acknowledging an electronic signature is not necessary for	the signature of such	a person where all other information required to
648	be included is attached to or logically associated with the signat	ure or record, such e	ectrome signatures, including but not infined to an
649	electronic signature of one of the parties to this Contract, do not have to	o be witnessed.	
650	39. CORPORATE RESOLUTIONS:		
651 652	If Buyer or Seller is a corporate or other entity, the person sig	ning below on behalf	of the entity represents that all required corporate
653	resolutions have been duly approved and the person has the authority to	o sign on behalf of the e	ntity.
654			
655	40. ENTIRE AGREEMENT; PARTIES LIABLE:		
656	This Contract contains the entire agreement of the parties. No re	presentations have bee	n made by any of the parties, the Broker(s) or its
657	No. 1	Buyer's	Seller's
	New Jersey Realtors® Form 118-Statewide 10/20 Page 12 of 13	Initials:	Initials:

1. APPLICABLE LAWS:		_		
This Contract shall be governed by and construed in accordance with the laws of the State of New Jersey and any lawsuit relating				
his Contract or the underlying transaction shall be venued	in the State of New Jersey.			
2. ADDENDA:				
The following additional terms are included in the attached	addenda or riders and incorporated into this Contract (check if applicable):			
Buyer's Property Sale Contingency	Private Well Testing			
Condominium/Homeowner's Associations	Properties With Three (3) or More Units			
Coronavirus	Seller Concession			
FHA/VA Loans	Short Sale			
Lead Based Paint Disclosure (Pre-1978)	Solar Panel			
New Construction	Swimming Pools			
Private Sewage Disposal (Other than Cesspool)	Underground Fuel Tank(s)			
3. ADDITIONAL CONTRACTUAL PROVISIONS:				
3. ADDITIONAL CONTRACTUAL PROVISIONS.				
	•			
WITNESS:				
Y (I (VESS)				
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	BUYER	ate		
	DINED	Date		
	BUYER	Juic		
	BUYER	Date		
		Date		
	SELLED 1			
	SELLER			
	SELLER 1			
		Date		
	SELLER	Date		
	SELLER			
	SELLER	Date		
	SELLER SELLER	Date		

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Buyer's Initials: Seller's Initials:



WIRE FRAUD NOTICE

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PROTECT YOURSELF FROM BECOMING A VICTIM OF WIRE FRAUD. Wire fraud has become very common. It typically involves a criminal hacker sending fraudulent wire transfer instructions in an email to an unsuspecting buyer/tenant or seller/landlord in a real estate transaction that appears as though it is from a trusted source, such as the victim's broker, attorney, appraiser, home inspector or title agent. The email may look exactly like other emails that the victim received in the past from such individuals, including having the same or a similar email address, accurate loan and other financial information, and the logo of one of those individuals. If the hacker is successful, the victim will follow the bogus instructions to wire money, such as deposit money or payment of an invoice, to the hacker's account. Once this money has been wired, it may not be possible to recover it.

We strongly recommend that, **before** you wire funds to any party, including your own attorney, real estate broker or title agent, you **personally call** them to confirm the account number and other wire instructions. You only should call them at a number that you have obtained on your own (e.g., from the sales contract, their website, etc.) and should **not** use any phone number that is in any email - **even if the email appears to be from someone you know**.

If you have any reason to believe that your money was sent to a hacker, you must immediately contact your bank and your local office of the Federal Bureau of Investigation, who can work with other agencies to try to recover your money, to advise them where and when the money was sent. You also should promptly file a complaint with the Internet Crime Center at bec.ic3.gov.

Finally, since much of the information included in such fraudulent emails is obtained from email accounts that are not secure, we strongly recommend that you not provide any sensitive personal or financial information in an email or an attachment to an email. Whenever possible, such information, including Social Security numbers, bank account and credit card numbers and wiring instructions, should be sent by more secure means, such as by hand delivery, over the phone, or through secure mail or overnight services.

By signing below, you indicate that you have read and understand the contents of this Notice:

Seller/Landlord: _______ Date: _______

Seller/Landlord: ______ Date: _______

Buyer/Tenant: ______ Date: _______





