

Walter Kane Series

NEW JERSEY ESTATE PLANNING MANUAL

Theory, Practice and Forms

VOLUME I

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Formerly known as Walter Kane's
New Jersey Will and Trust Manual
(The Blue Books)

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FOREWORD

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New Jersey Estate Planning Manual: Theory, Practice & Forms is part of a series of manuals designed to help practitioners successfully navigate the complex and sometimes troubled waters of estate planning. This book, originally titled *New Jersey Will and Trust Forms Manual*, was developed by the late Walter S. Kane, Esq., who recognized the need for a series of comprehensive guidebooks in this area. This new edition, written and revised by Glenn A. Henkel, Esq., with contributions by Steven K. Mignogna, Esq., and Gerard G. Brew, Esq., incorporates changes to the probate and tax codes that have taken place over the last seven years. ICLE greatly appreciates their monumental efforts and perseverance in this sometimes daunting task.

This book would also not be possible without a dedicated publishing staff. It is, therefore, fitting to acknowledge the efforts of Michael Weisberg, Esq., ICLE's Director of Publications, who assured that this book was published promptly, accurately, and efficiently. Donna Chamberlain, the Publications Administrator, and Dudley Engram, also of ICLE's staff, assure that orders are processed quickly and courteously.

Your total satisfaction with the Institute and the educational services we provide is very important to us. So that we may continue to provide the very best in educational materials, ICLE welcomes any comments or suggestions you may have about this book.

Lawrence M. Maron, Esq.

Executive Director,
New Jersey Institute for Continuing Legal Education

Dedicated to Molly, Arthur and Charlotte

PREFACE

When the late Walter Kane first approached me about assisting with his well known and well respected series, he said “It doesn’t take *brain* power; it takes *a--* power,” meaning that writing a book was more of an exercise in perseverance than intellect. Having written many lecture outlines and articles, I expected the project to be a challenge — both mentally and due to the time commitment. However, I never envisioned that it would be as difficult as it turned out to be. Writing a book of this nature (while continuing to hold down the day job of a practicing attorney running a law practice) takes not only large quantities of time and lots of perseverance, but also a considerable amount of “brain work.” Writing this book has provided me with a new-found respect for the work of my predecessor, Walter Kane. The terrific job that he did over the years with this series deserves admiration and praise.

It is because of the difficulties of writing and compiling this book that I must first thank *you* — the reader. Thank you for your patience. I have written this book to the best of my ability, but there may (and probably will!) be details and corrections needed in the next edition. Writing a book of this type is ever more difficult because this area of the law is always changing. Not only are there changes in state statutes and cases, but the federal arena is replete with a constant barrage of I.R.S. notices, cases, regulations, and, unfortunately, statutory changes. The last five years have seen an unprecedented rise in confusion on estate planning centered on the possible “repeal” of the estate tax and, thus, rumors of compromise are persistently swirling. Nevertheless, I hope that the vast majority of the book content is correct. (If not, please let me know!)

I am sure that I will find that there are passages that are too verbose, too succinct, and just plain confusing. Please remember that this manual is intended to be an entry level book and thus, does not cover every nuance. At first, I had planned to revise every form and try to make them the best and most “up-to-date” ever. However, I realized that I, like most practitioners, had not revamped forms after the 2001 Tax Act but merely updated existing forms to accommodate changing needs. I decided that the best course of attack (since most readers are familiar with Walter’s existing forms) was to modify them rather than start from scratch.

There are many more people who deserve credit, thanks, and praise for efforts on the project. First, thanks to my assistant, Kathy Schew, for her patience and perseverance on the *many* edits, re-edits, and re-re-edits. Next, thanks to Georgia Woodruff, my ICLE editor. Thanks also Mary Jean Preston, our paralegal, who helped put together the forms and alternate provisions. And thanks for legal assistance from Julie Assis for her help on early drafts.

A more significant note of thanks must be made to my law partners at Kulzer and DiPadova. Obviously, a book of this nature is not a “for profit” venture — I think it will result in a rate of return of about 2 cents and hour! Even minimum wage would have been better. Thus, I need to thank my firm for permitting me to entertain this project and other academic pursuits.

I need to thank Jack Bernetich and Mike Kulzer, who were my early career mentors in estate planning. Not only did they teach me about the technical side of the law, but they also taught me far greater lessons on the practical side of dealing with clients. A client takes a lifetime to acquire their estate; therefore, an advisor must not treat any question or concern raised by the client with anything other than utmost respect. I really believe that the “practice” part of “practicing law” is the experience learned through years of dealing with the hopes, dreams, and aspirations that clients have for their assets and the effect it will (or will not) have on their loved ones. The hard part is that *all* clients have had life experiences, perceptions, and misperceptions about lawyers and the law that will factor into the work of the estate planner.

I'd like to thank my partners Art DiPadova, Jim Evans, and Bob Williams for teaching the means of thinking like a lawyer. You need to find the right practical solution, the right legal solution, and the right factual solution to the client's problem. Never trust anything you read secondhand. Read the case or statute yourself and think about drawing your own conclusion. Even then, think through the client's needs, goals, and objectives and make sure that you are making the correct recommendation for that particular situation.

Most importantly, I love the opportunity to thank my wife and best friend, Molly, and my son and stepdaughter, Arthur and Charlotte. Words cannot express my thanks for the support and motivation they always give me. Naturally, I must thank my parents for their support and for making me who I am today.

Finally, thank you to my editors and contributing authors, Steven Migogna and Gerard Brew. I hope and trust our efforts on the *Kane* series will be long and fruitful! Nevertheless, *all* errors and mistakes are mine and solely *mine*. Again, this book is intended as an introduction to estate planning and is not expected to, and cannot, answer all questions pertaining to New Jersey estate planning.

Glenn A. Henkel
Haddonfield, New Jersey
February, 2007

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In both 2005 and 2006, Mr. Henkel was distinguished as one of the 100 Top Super Lawyers in New Jersey and was named to the "Best Lawyers in America" for 2007. Additionally, he received the Founders Award for the Estate and Financial Planning Council of Southern New Jersey in 2005 and was designated as an Accredited Estate Planner by the National Association of Estate Planning Councils in 2006.

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Admitted to practice in New Jersey and New York, Mr. Brew is a member of the American and New York State Bar Associations. He is a member of the Real Property and Probate Section of the American Bar Association and Chair of the Section's Estate and Trust Litigation and Controversy Committee. Elected a Fellow of the American College of Trust and Estate Counsel, Mr. Brew has lectured for NJICLE, the New Jersey Bankers Association, the New Jersey Savings League and the American Bar Association.

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Mr. Mignogna has lectured and published locally and nationally. He has lectured and published for the New Jersey Institute for Continuing Legal Education, the Heckerling Institute, and the American Law Institute and American Bar Association. He is the author of **ESTATE AND TRUST LITIGATION (NJICLE 2006)**.

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Mr. Mignogna has been an attorney since 1989 and has been with Archer & Greiner since 1988, when he joined the firm as a law clerk. He earned his law degree from Rutgers University School of Law. He obtained his Bachelor's Degree in English from St. Joseph's University in Philadelphia in 1986. He received a wide array of awards and recognitions upon completion of both college and law school, graduating from college at the top of his class and from law school with high honors.

VOLUME I
CHAPTER 1
INTRODUCTION & ETHICAL ISSUES

I.	Objectives of Estate Planning	1.1
II.	Ethical Issues.....	1.3
	A. Ethical Guidelines	1.3
	B. Circular 230 and Tax Advice and the 2004/2005 Amendments	1.5
	1. Operative Rules.....	1.7
	a. Applicability.....	1.8
	b. I.R.S. Revision before Enactment.....	1.9
	2. What it Means	1.9
	3. Best Practices/Firm Oversight.....	1.11
	C. Multiple Representation	1.11
	D. Other Ethical Issues.....	1.15
	1. Attorney as Fiduciary.....	1.15
	2. Multi-Disciplinary Practice.....	1.16
	3. Multi-Jurisdictional Practice	1.18
	4. Tax Shelters.....	1.20
	Exhibits	1.23

CHAPTER 2
PROCESS AND INFORMATION GATHERING

I.	Information Gathering Phase: The Client Interview	2.1
	A. Before the Initial Meeting	2.1
	B. Goal of Estate Planning Interview	2.1
	C. Initial Meeting.....	3
	1. Icebreaker.....	2.3
	2. Getting Down to It	2.3
	3. Questionnaire	2.4
	4. Introducing the Client to the Subject Matter.....	2.5
	D. Items and Examples to Use	2.6
	E. Citizenship	2.7
	F. Simple Checklist for Initial Interview.....	2.7
	G. Tax Savings.....	2.9
II.	Client Education Phase.....	2.9
	A. Attorney Responsibility	2.9
	B. Retainer Agreement (Engagement Letter)	2.10
	1. An Hourly Fee.....	2.10
	2. A Fixed or Flat Fee	2.11
	C. Explanation of Basic Estate Planning Principles	2.11
	1. Identifying the Probate Estate	2.11
	a. Joint Ownership Estate (Non-probate).....	2.12
	b. Contract Estate (Non-probate)	2.12
	c. Probate Estate.....	2.12
	2. The 2005 Probate Code Revisions	2.12
	3. Explaining Applicable Tax Law	2.13

NEW JERSEY ESTATE PLANNING MANUAL

4.	Explaining Testamentary and Living Trusts	2.14
5.	Explaining the Meaning of Terms.....	2.14
6.	Use of Handwritten Diagrams	2.15
D.	Additional Estate Planning Documents.....	2.15
1.	Durable Power of Attorney	2.15
2.	“Living Wills” a/k/a Advance Directive for Health Care	2.15
3.	Qualified Funeral Trusts.....	2.16
III.	Decision-Making Phase.....	2.16
A.	Guiding the Client through the Decision-Making Phase.....	2.16
B.	Identifying Intended Beneficiaries and Making Specific and General Devises	2.17
C.	Deciding Whether or Not to Use Trusts	2.18
1.	Choosing the Terms of the Trust.....	2.18
2.	Identifying Executors, Trustees, and Guardians.....	2.19
a.	Duties	2.19
b.	Individual Executors or Trustees.....	2.20
c.	Children as Trustee-Beneficiaries	2.21
d.	Corporate Executors and Trustees.....	2.22
e.	Individual and Corporate Co-Executors and Co-Trustees.....	2.22
f.	Guardians	2.23
IV.	Document Preparation and Review	2.23
A.	Client Review	2.23
B.	The Execution of the Documents	2.24
C.	How to Copy Executed Documents	2.25
D.	Document Storage and Preservation	2.26
	Exhibits.....	2.27

CHAPTER 3 **BASIC ESTATE PLANNING**

I.	Wills	3.1
A.	Cornerstone to the Estate Plan.....	3.1
B.	What It Does.....	3.2
C.	Executing the Will.....	3.4
II.	Trusts.....	3.6
A.	Types of Trusts	3.6
1.	Revocable Trusts	3.6
a.	Tax-Neutral Impact	3.7
b.	Naming Trustees of Revocable Trusts	3.7
c.	New Jersey Ethics Opinion	3.7
d.	Estate Tax Planning with Revocable Trusts.....	3.8
e.	New Jersey Inheritance Tax Waivers.....	3.8
2.	Irrevocable Trusts.....	3.9
3.	Testamentary Trusts	3.9
B.	Taxation of Trusts	3.10
1.	Grantor Trusts	3.10
2.	Non-Grantor Trust.....	3.11
III.	Life Insurance.....	3.13

NEW JERSEY ESTATE PLANNING MANUAL

A.	Gifts of Life Insurance	3.15
B.	Lifetime vs. Testamentary Life Insurance Trusts.....	3.16
IV.	Rights of Family Members.....	3.17
A.	Common Law Marriages.....	3.18
B.	Pretermitted (Omitted) Spouse or Domestic Partner: Intestate Share.....	3.18
C.	Intestate Share of Surviving Spouse/Omitted Spouse or Surviving An Omitted Domestic Partner.....	3.19
D.	Dower and Curtesy.....	3.20
E.	Elective Share.....	3.20
	1. Generally	3.20
	2. Post-Mortem Planning	3.23
F.	Pre-nuptial and Post-nuptial Agreements: Contracts Waiving Marital Rights in Estate of Spouse.....	3.23
G.	Revocation on Divorce.....	3.25
H.	Pretermitted (Omitted) Child	3.26
I.	Exempt Personal Property.....	3.27
J.	Family Allowance during Will Contest	3.28
K.	Agreements as to Succession	3.29
L.	The Cemetery Act	3.30
M.	Domestic Partnership and Civil Union Arrangements	3.31
N.	Contract Rights.....	3.32
V.	Joint Tenancies.....	3.33
A.	Popular Testamentary Substitutes	3.33
	1. Advantages of Joint Tenancies in General.....	3.34
	2. Disadvantages of Joint Tenancy.....	3.34
B.	New Jersey Joint Tenancies	3.35
	1. Estates by the Entireties	3.35
	a. Real Estate.....	3.35
	b. Personal Property	3.35
	2. Joint Tenancy with Right of Survivorship	3.35
	a. No Completed Gift.....	3.35
	b. Real Property.....	3.35
C.	Federal Estate Tax Consequences of Joint Tenancies.....	3.36
	1. Joint Tenancies between Spouses	3.36
	a. History 3.36	
	b. One-Half Stepped Up Basis	3.37
	c. Advantages of Spousal Joint Tenancies	3.37
	d. Disadvantages of Spousal Joint Tenancies	3.38
	e. Splitting between Spouses	3.38
	f. Non-U.S. Citizens	3.38
	g. Domestic Partners	3.39
	h. Gift Tax Returns.....	3.39
	2. Valuation of the Surviving Tenant's Share in Non-Spousal Joint Tenancies	3.39
	a. Splitting Non-Spousal Joint Tenancies	3.40
	b. Creation of Joint Tenancy is not Taxable Gift	3.40
	c. Dividing Intangible Personal Property.....	3.41

NEW JERSEY ESTATE PLANNING MANUAL

VI.	3. Disclaimer of Joint Tenancy.....	3.41
VI.	Providing for Estate Liquidity.....	3.42
A.	Use of Life Insurance and Buy-Sell Agreements	3.42
B.	Tax Aspects of Estate Liquidity	3.43
VII.	Estate Planning for the New Jersey Domestic Partnership Act and Civil Unions.....	3.43
A.	The Civil Union.....	3.44
B.	The Domestic Partnership Act.....	3.46
C.	“Marital” Rights	3.47
D.	Contract Rights.....	3.48
E.	Domestic Partner “Benefit” – Tax Savings?	3.48
F.	Other Planning Issues.....	3.50
G.	Medical Issues	3.51
VIII.	Asset Protection.....	3.52
A.	Introduction	3.52
B.	What Asset Protection Planning is Not	3.54
C.	Reasons for Asset Protection Planning.....	3.54
D.	Ethical Issues and Beyond.....	3.55
E.	Fraudulent Conveyances	3.57
1.	Historical Overview	3.57
2.	Bankruptcy	3.57
3.	New Jersey’s Uniform Fraudulent Conveyance Act, <i>N.J.S.A. 25:2-20 et seq.</i>	3.58
a.	“Insolvency”	3.59
b.	“Debts”	3.59
c.	Presumption.....	3.59
d.	Partnership.....	3.59
e.	Proving Fraud.....	3.59
F.	Titling Issues	3.60
1.	Joint Concurrent Ownership Issues.....	3.61
2.	Tenancy by the Entireties	3.62
3.	Joint Tenancy	3.63
4.	Tenants in Common	3.64
5.	Benefits of Joint/Concurrent Ownership	3.64
G.	Family Limited Partnerships/Family Limited Liability Companies.....	3.64
H.	Self-Settled Trusts	3.65
1.	Employee Plans	3.66
2.	Domestic Asset Protection Trusts	3.70
I.	Foreign Situs Trusts.....	3.74
1.	Choice of Situs	3.76
2.	Commonly Selected Off-shore Havens	3.76
3.	Tax Aspects	3.77
J.	Third Party (“Spendthrift”) Trusts.....	3.78
Exhibits.....		3.81

NEW JERSEY ESTATE PLANNING MANUAL

CHAPTER 4 **PLANNING FOR THE NEW JERSEY ESTATE TAX**

I.	The New Jersey Estate Tax	4.1
A.	Background	4.1
B.	New Jersey Estate Tax Structure.....	4.2
C.	Historical Background: The “Sponge Tax” or the “Pick-Up” Tax	4.3
1.	State Reliance on Estate Taxes	4.6
2.	Federal Tax Reduction as the Genesis for the New Jersey Estate Tax	4.7
a.	Estate Tax Reduction	4.7
b.	Sunset.....	4.8
c.	Shift of State Death Tax Credit Funds	4.8
D.	New Jersey’s Response – Assembly Bill 2302, P.L. 2002, Chapter 31	4.9
1.	Operative Provision.....	4.9
2.	“Simplified” Method.....	4.9
3.	Effective Date	4.10
4.	Tax Costs.....	4.11
E.	Unresolved Problems	4.12
1.	Constitutionality	4.12
2.	The 2004/2005 Anomaly.....	4.14
3.	Same-Sex Couples	4.15
II.	Planning Options.....	4.15
A.	Single Person.....	4.15
B.	Pre-Death Planning	4.16
C.	Family Limited Partnerships	4.19
D.	Planning for Spouses.....	4.22
1.	Credit Shelter Trust.....	4.23
2.	Use of Disclaimer Trust	4.27
3.	QTIP-able Credit Shelter Trust	4.31
4.	Clayton QTIP Approach	4.33
E.	Reviewing Estate Plans Created before the “New” New Jersey Estate Tax of 2002.....	4.35
1.	Use of Disclaimer or “Clayton” Technique	4.36
2.	Look at Existing Wills	4.36
3.	Remedial Measures	4.36
4.	Disclaimer of Discretion	4.37
5.	Deathbed Gifts	4.37
6.	Relocation	4.38
III.	The New Jersey Inheritance Tax	4.38
A.	Taxable Transfers.....	4.40
B.	The Forms	4.42
1.	Form L-8, Stock Waiver, and Form L-9, Real Estate Tax Waiver	4.42
2.	Form L-4	4.43
3.	Form 0-71	4.43
IV.	The Regulations	4.43
A.	The Simplified Method	4.44
B.	The Consistency Rule	4.47
1.	Alternate Valuation Election I.R.C. § 2032	4.47

NEW JERSEY ESTATE PLANNING MANUAL

2.	Marital Deduction Elections under I.R.C. § 2056	4.49
3.	Deduction Election under I.R.C. § 642	4.49
4.	Other Problems Implementing the New Jersey Estate Tax	4.50
a.	Tax on prior transfers	4.50
b.	Income in Respect of a Decedent (IRD)	4.50
c.	Qualified Domestic Trusts	4.51
V.	Liens	4.52
VI.	The Forms	4.54
A.	Two-Column Method	4.54
1.	“Simplified Method” — Column A	4.54
2.	Column B – 706 Method	4.56
B.	Procedural Aspects	4.56
Exhibits		4.59

CHAPTER 5 **PLANNING WITH RETIREMENT ACCOUNTS**

I.	Introduction	5.1
	UNIFORM DISTRIBUTION TABLE	5.3
	INHERITED IRA DISTRIBUTION TABLE	5.4
II.	Lifetime Planning for Ira and Qualified Pension and Profit Sharing Plans	5.5
A.	Income Tax Treatment	5.5
1.	Income Tax Deferred until Receipt by Employee or Beneficiary	5.5
2.	Income Tax on Distributions	5.6
3.	Repeal of Five-Year Forward Averaging for Lump Sum Distributions	5.6
B.	Minimum Distribution Requirements	5.7
1.	Historical Overview	5.9
2.	Summary of Essential Terms	5.10
a.	Required Beginning Date	5.10
1.)	IRA	5.10
2.)	Qualified Plans	5.10
b.	Methods of Computing Withdrawal	5.10
1.)	General Method	5.10
2.)	Alternate Method	5.11
3.)	Qualified Plans	5.11
3.	Naming a “Designated Beneficiary”	5.11
4.	Distributions during Lifetime	5.12
C.	Estate Tax Treatment	5.14
D.	Beneficiary of Plan Benefits	5.15
1.	Spousal Rollover	5.15
2.	Charities as Beneficiaries	5.16
3.	Children as Beneficiaries	5.16
E.	Pension Protection Act of 2006, P.L. 109-280, Temporary Charitable Relief Provision	5.17
III.	Distributions after Death	5.19
A.	Death before Required Beginning Date	5.19
1.	Non-Spouse Designated Beneficiary	5.19

NEW JERSEY ESTATE PLANNING MANUAL

B.	2. No Designated Beneficiary	5.20
B.	Death after Required Beginning Date	5.20
	1. Non-Spouse Designated Beneficiary	5.20
	2. No Designated Beneficiary	5.21
C.	The “Shake Out” Period.....	5.21
D.	Spouse as Designated Beneficiary	5.23
E.	Pension Protection Act of 2006 – Inherited IRA “Rollover”	5.25
F.	Estate as Designated Beneficiary	5.26
G.	Death of a Designated Beneficiary.....	5.26
H.	Penalties for Noncompliance	5.27
I.	Impact on Roth IRA	5.27
J.	Trust as a “Designated Beneficiary”	5.27
	1. Documentation	5.28
	2. Identifiable Beneficiaries	5.29
	a. The Conduit Trust	5.29
	b. Accumulation Trusts	5.29
	3. New Jersey Uniform Principal & Income Act (UPIA)	5.32
K.	Segregated Account Rules	5.33
IV.	Planning for Qualified Plan Distributions.....	5.34
A.	Spousal Testamentary Planning Options.....	5.35
	1. The “Rollover”	5.35
	2. Disclaimer Trusts	5.36
	3. Revenue Ruling 2005-36.....	5.39
	4. How to Structure Beneficiary.....	5.41
B.	The QTIP Trust	5.42
	1. Revenue Ruling 89-89; 1989-2 C.B. 231	5.43
	2. Revenue Ruling 2000-2, 2000-3 I.R.B. 305.....	5.44
	a. Possible Will or QTIP Trust Provision	5.45
	b. Suggested Beneficiary Designation	5.47
	1.) Beneficiary Provision.....	5.47
	2.) Administrative Provisions.....	5.48
	3. Revenue Ruling 2006-26, 2006-22 I.R.B. 939.....	5.48
C.	Consider Direct Distributions to Heirs.....	5.50
D.	Payment to a “Credit Shelter” Trust or Testamentary Trust	5.51
E.	Naming Alternate Beneficiaries.....	5.53
F.	Charitable Planning	5.53
G.	Designation of Beneficiary as Will Substitute	5.54
V.	Post-Mortem Planning Options.....	5.54
A.	Disclaimers.....	5.54
B.	Separate Accounts	5.55
C.	Curing Non-Individual Beneficiaries	5.55
	Exhibits	5.57

CHAPTER 6 PLANNING FOR THE FEDERAL ESTATE TAX

I.	Federal Estate Tax: An Overview	6.1
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NEW JERSEY ESTATE PLANNING MANUAL

A.	Background	6.1
1.	Ancient Review	6.1
2.	Tax Reform Act of 1976	6.1
3.	Economic Recovery Tax Act of 1981 (ERTA), Pub. L. 97-34	6.1
4.	Taxpayer Relief Act of 1997	6.2
5.	Federal Estate and Gift Taxes: De-unified Unity	6.3
B.	The Fate of the Federal Estate Tax.....	6.4
C.	Planning with the By-Pass/Family Trust or “Credit Shelter” Trust	6.5
1.	Titling: The Linchpin to the Plan	6.6
2.	Credit Shelter/Family Trust Planning for Spouses	6.8
3.	Tax Sensitive Issues Involving Fiduciary Choices.....	6.11
a.	The Ascertainable Standard Exception and its Limitations	6.11
b.	Discharge of Trustee’s Legal Obligation	6.13
c.	Power to Deal with Incidents of Ownership of Insurance on Trustee-Insured’s Life	6.13
d.	Particular Problems when the Spouse is the Trustee of the Credit Shelter Trust or QTIP Trust.....	6.13
e.	Problems when a Grantor or Beneficiary have Removal and Appointment Powers	6.14
f.	Conflict of Interest of Trustee (<i>N.J.S.A. 3B:11-4.1</i>).....	6.15
g.	Solutions to the “Interested” Trustee Problem	6.17
D.	Carry-over Income Tax Basis.....	6.19
II.	The New Un-unified Estate and Gift Tax System	6.20
A.	The “Unified” Prior System	6.20
B.	EGGTRA 2001	6.20
C.	The EGTRRA “Sunset” and the Senate “Byrd” Rule	6.22
D.	Comparison Chart.....	6.23
III.	Post-Year 2010 Carry-over Basis	6.23
A.	Background	6.23
B.	Exceptions to Carry-Over Basis	6.24
1.	\$1,300,000 “Basis” Allocation.....	6.24
2.	\$3,000,000 Marital Step-Up.....	6.25
3.	“Home” Basis Increase.....	6.25
C.	Need to Plan	6.26
D.	Miscellaneous Rules.....	6.26
E.	Anti-Abuse Rule	6.26
F.	Pecuniary Bequests.....	6.26
G.	Carry-over Basis Loopholes	6.26
1.	Loophole #1.....	6.26
2.	Carry-over Basis Loophole #2	6.27
IV.	Federal Gift Tax and Lifetime Gifting	6.27
A.	Overview	6.27
1.	Transfers Covered by the Gift Tax.....	6.28
2.	Planning.....	6.29
B.	Computing the Gift Tax	6.30
1.	Lifetime Gifts	6.30
2.	Gifts Included in Estate Tax	6.30

NEW JERSEY ESTATE PLANNING MANUAL

3.	Gross Up of Gift Tax Paid – Tax Exclusivity	6.31
4.	Examples.....	6.31
a.	No Lifetime Gift.....	6.31
b.	Lifetime Gift	6.32
5.	Basis of Property Acquired by Gift.....	6.33
a.	Value of Gift	6.33
b.	Reported Gifts May Not Be Revalued for Estate Tax but Unreported Gifts Remain Open Forever	6.33
c.	Donee's Basis for Computing Gain	6.34
d.	Donee's Basis for Computing Loss.....	6.34
e.	Increase in Basis under I.R.C. § 1015(d)(6).....	6.35
C.	Transfers Not Subject to Gift Tax.....	6.35
1.	The Annual (\$12,000) Exclusion	6.35
a.	Present Interest.....	6.36
1.)	Income Gift to Donee of Any Age.....	6.37
2.)	Gift to Minors under 21 in Trust.....	6.37
3.)	Gift of Life Insurance or other assets in Trust with <i>Crummey</i> Provisions.....	6.37
4.)	Gifts of LLC Restricted Units	6.38
5.)	Funds for direct payment of medical and educational expenses	6.39
b.	Split Gift Provision	6.39
2.	Qualified Tuition and Medical Expense Payments Exclusion	6.40
3.	Gifts to Qualified State Tuition Program	6.40
4.	Marital Deduction - Lifetime Gifts to Spouse.....	6.41
a.	Summary	6.41
b.	Deduction is Unlimited only if Gift is Made to a Citizen Spouse..	6.42
D.	Gift Planning Strategies	6.43
1.	Tax Advantages of Gifts	6.43
2.	Checklist of Gifting Techniques	6.44
3.	Guidelines on Selecting Assets to Give as Gifts	6.45
E.	Charitable Giving and Split Interest Trusts.....	6.52
1.	Charitable Deductions Generally	6.52
a.	Qualifying Charitable Organizations	6.54
b.	Qualifying Form of Gift.....	6.54
c.	New Jersey Income Tax Issue.....	6.55
2.	Charitable Remainder Trusts (CRT)	6.56
a.	Summary	6.56
b.	The Tax Reform Act of 1997 Amendments.....	6.56
c.	Grantor as Trustee of a CRT	6.57
3.	Charitable Remainder Annuity Trusts (CRAT)	6.57
a.	Requirements for Qualifying as a Charitable Remainder Annuity Trust	6.57
b.	Calculating the Estate Tax Deduction for a CRAT.....	6.59
4.	Charitable Remainder Unitrusts	6.60
a.	Requirements for Qualifying as a CRUT	6.60
b.	Calculating the Estate Tax Deduction for a CRUT.....	6.60

NEW JERSEY ESTATE PLANNING MANUAL

	c. Flip Trusts	6.60
5.	Choosing between a Charitable Remainder Annuity Trust and a Unitrust	6.61
	a. Ease of Administration.....	6.61
	b. Size of the Charitable Deduction.....	6.61
	c. Effect of Inflation	6.62
	d. Additions to Corpus	6.62
	e. Avoiding Cash Flow Binds	6.62
	f. Summary	6.63
6.	Charitable Lead Trusts (CLT)	6.63
	a. Summary	6.63
	b. Grantor Lead Trusts	6.63
	c. Non-Grantor Lead Trusts	6.64
	d. Testamentary Lead Trusts	6.64
7.	Hedging	6.64
8.	Drafting a CRT	6.65
F.	Charitable Giving While Retaining Some Control.....	6.67
1.	The Donor Advised Fund.....	6.67
2.	The Private Foundation	6.69
	a. Legal Status.....	6.69
	b. Tax Aspects to the Entity	6.70
	1.) Income Taxes	6.70
	2.) Excise Taxes.....	6.72
	c. Tax Benefits for Contributors.....	6.75
	1.) Income Tax Benefits	6.75
	2.) Estate Tax Benefits.....	6.77
	d. Other Aspects of a Private Foundation.....	6.77
	e. Practical Aspects of Creating a Private Foundation	6.77
	f. New Jersey Charitable Registration and Investigation Act	6.78
3.	Gifts of Artwork	6.79
G.	Deferred Gifts, GRATs, and QPRTs.....	6.79
1.	History of Freezing Techniques	80
	a. Pre-1987 Preferred Stock Recapitalization	6.81
	b. I.R.C. § 2036(c).....	6.81
	c. Chapter 14 of the Internal Revenue Code	6.82
	d. Other Freezing Techniques	6.82
2.	GRAT as a Freeze Technique	6.82
	a. Qualified Annuity Interest.....	6.83
	b. Special Rules	6.83
	c. What is a GRUT?	6.83
	d. The “Zeroed out” GRAT	6.84
	e. Graduated GRAT Payments	6.85
	f. Marketability and Minority Discounts	6.85
	g. Disadvantages of GRATs.....	6.86
3.	Qualified Personal Residence Trust	6.86
	a. What is a QPRT?.....	6.86
	b. Requirements for Establishing a QPRT	6.87
	c. Other Considerations.....	6.89

NEW JERSEY ESTATE PLANNING MANUAL

H.	Family Limited Partnerships	6.89
1.	BACKGROUND	6.89
a.	The Basics.....	6.89
b.	Use of Family Limited Partnership in a Program of Gift-Giving ..	6.90
c.	Retention of Control and Business Continuation.....	6.93
d.	Asset Protection	6.95
2.	I.R.S. Offensive on FLPs	6.95
a.	I.R.C. § 2036(a)(1) Attack	6.97
b.	I.R.C. § 2036(a)(2) Attack	6.98
1.)	<i>Kimbell v. United States</i> , 371 F.3d 357 (5th Cir. 2004)....	6.99
2.)	<i>The Strangi Cases</i>	6.99
3.)	<i>Thompson v. Commissioner</i>	6.102
c.	Post-<i>Strangi</i> Planning	6.103
1.)	<i>Increase Fiduciary Duties.....</i>	6.103
2.)	<i>Do nothing</i>	6.103
3.)	<i>Gift control.....</i>	6.103
4.)	<i>Sell control</i>	6.104
5.)	<i>Incomplete gift trust.....</i>	6.104
d.	Income Tax Complications to FLPs.....	6.104
1.)	<i>Income Taxation of Distributions Generally.....</i>	6.105
2.)	<i>Distribution Rule Exceptions</i>	6.107
3.)	<i>Examples.....</i>	6.111
4.)	<i>Additional Issues.....</i>	6.115
I.	Gift Tax Statute of Limitations	6.117
1.	The Taxpayer Relief Act of 1997.....	6.117
a.	Tax Description of Transfer	6.119
b.	Description of Valuation Methodology	6.119
c.	Statement Regarding Contrary Authority	6.119
d.	Non-gift Transfers.....	6.120
1.)	<i>Transfers in the Ordinary Course of an Operating Business</i>	6.120
2.)	<i>Any Other Transfer</i>	6.120
e.	<i>Incomplete Gifts.....</i>	6.120
f.	<i>Split Gifts</i>	6.121
g.	<i>Paying the Gift Tax</i>	6.121
V.	Transfers Not Subject to the Estate Tax.....	6.122
A.	The Applicable Credit (Unified Credit)	6.122
B.	The Unlimited Marital Deduction	6.123
1.	Non-citizen Spouses.....	6.123
2.	Requirement: “Passing to Surviving Spouse”	6.124
3.	Terminable Interest Rule.....	6.124
4.	Valuation and the Marital Deduction	6.125
5.	Life Insurance	6.126
6.	QTIP Property	6.127
C.	The Unlimited Charitable Deduction	6.128
VI.	Calculating the Estate Tax.....	6.129
A.	Gross Estate and Taxable Estate	6.129

NEW JERSEY ESTATE PLANNING MANUAL

1.	Valuation of Property	6.130
2.	Real Estate (Schedule A).....	6.130
3.	Stocks and Bonds (Schedule B)	6.131
a.	Stocks	6.131
b.	Options	6.131
c.	Dividends	6.131
d.	Bonds.....	6.132
e.	Savings Bonds	6.132
f.	Valuation of Publicly Traded Stocks and Bonds.....	6.132
g.	Valuation of Closely Held Corporation Stock	6.133
4.	Mortgages, Notes, and Cash (Schedule C).....	6.134
5.	Life Insurance (Schedule D).....	6.135
a.	On Life of Decedent.....	6.135
b.	On Life of Another	6.135
c.	Incidents of Ownership	6.135
6.	Jointly Owned Property (Schedule E).....	6.136
a.	Qualified Joint Interest.....	6.136
b.	Consideration Furnished Test.....	6.137
7.	Miscellaneous Property (Schedule F).....	6.137
a.	Section 2044 Property	6.137
b.	Insurance on the Life of Another	6.138
c.	Partnership Interests and Proprietorships	6.138
d.	Contents of Safe Deposit Box	6.138
e.	Trusts Created by Others.....	6.138
f.	Jewelry, Collections, Other Valuables	6.138
g.	Art	6.138
h.	Other Items Reportable on Schedule F.....	6.139
8.	Lifetime Transfers (Schedule G).....	6.139
a.	I.R.C. § 2036	6.139
1.)	Inferred Retained Interest.....	6.140
2.)	Transfer for an Annuity	6.140
3.)	Voting Rights	6.140
4.)	Reciprocal Trusts.....	6.140
b.	I.R.C. § 2037	6.141
c.	I.R.C. § 2038	6.141
9.	Powers of Appointment (Schedule H).....	6.142
10.	Annuities (Schedule I).....	6.143
11.	Alternate Valuation Date.....	6.144
12.	Special Use Valuation	6.145
B.	Deductions.....	6.145
1.	I.R.C. § 2053(a).....	6.145
a.	Funeral Expenses.....	6.146
b.	Administration Expenses.....	6.146
c.	Brokerage and Selling Expenses	6.147
d.	Bona Fide Claims	6.147
e.	Taxes	6.147
2.	Marital Deduction	6.147

NEW JERSEY ESTATE PLANNING MANUAL

3.	Charitable Deductions	6.147
4.	State Death Tax Deduction	6.148
C.	Tentative Tax	6.149
D.	Credits	6.149
1.	Unified Credit (Applicable Exemption Amount).....	6.150
2.	State Death Tax Credit before 2004.....	6.150
3.	Credit for Prior Gift Taxes Paid.....	6.150
4.	Credit for Foreign Estate Taxes	6.151
5.	Credit for Tax on Prior Transfers.....	6.151
E.	Deferred Payments of Estate Tax.....	6.151
1.	Five-Year Deferral: Ten-Year Installment Pay Plan.....	6.151
2.	Interest in Closely Held Business Defined.....	6.151
3.	Passive Asset Limitation	6.152
4.	Statute of Limitations Extended.....	6.153
5.	Acceleration of Payment	6.153
6.	Other Considerations.....	6.153
	a. Tax Deficiency Increases Installments.....	6.153
	b. Deficiency Permits Retroactive Election	6.153
	c. Tax Court Jurisdiction.....	6.154
F.	Stock Redemption to Pay Estate Tax	6.154
1.	Requirements	6.154
	a. Inclusion in Gross Estate.....	6.154
	b. Redemption of Stock.....	6.154
	c. 35 Percent Test.....	6.154
	d. Limitation.....	6.155
2.	Timing of the Redemption	6.155
Exhibits		6.157

VOLUME II

CHAPTER 7

OTHER PLANNING CONSIDERATIONS

I.	Introduction	7.1
II.	Powers of Attorney	7.2
A.	Limited Power of Attorney	7.3
B.	General Powers of Attorney	7.4
	1. General Durable Power of Attorney	7.4
	2. General "Springing" Power of Attorney	7.5
	3. Comparison of General Durable Power of Attorney versus "Springing" Power of Attorney	7.5
C.	Concerns by Third Parties	7.6
D.	Drafting Requirements	7.6
1.	Basic General Powers	7.6
	a. Powers of Collection and Payment	7.6
	b. Power to Acquire and Sell.....	7.7
	c. Management Powers	7.7

NEW JERSEY ESTATE PLANNING MANUAL

d.	Banking Powers.....	7.7
e.	Power to Borrow and Give Security.....	7.7
f.	Motor Vehicles.....	7.7
g.	Business Interests	7.8
h.	Gifts and Tax Powers	7.8
i.	Transfers to Revocable Trusts.....	7.8
j.	Employee Benefit Plans	7.8
k.	Disclaimers.....	7.8
l.	Fiduciary Disclaimer	7.9
m.	HIPAA Release	7.9
2.	Banking Transactions	7.9
3.	Gifts.....	7.10
4.	Who Should Serve as Attorney in Fact	7.12
5.	Cooperation with Health Care Representative	7.13
6.	Recordability	7.13
7.	Execution Requirements.....	7.13
8.	How Many Originals and How Many Copies	7.14
9.	Who Should Keep the Original Powers of Attorney	7.14
10.	Staleness	7.15
11.	Revocation.....	7.15
12.	Accounting	7.16
13.	Compensation.....	7.16
14.	Summary of Drafting Powers of Attorney and Other Considerations.....	7.16
III.	New Jersey Advance Directives for Health Care – “Living Wills”	7.17
A.	Instruction Directives	7.20
B.	Who May Serve as Proxy	7.21
C.	Alternate Proxies	7.22
D.	Executing an Advance Directive	7.22
E.	Reaffirming, Modifying, and Revoking an Advance Directive	7.23
F.	When an Advance Directive Becomes Operative	7.23
1.	Opinion of Attending Physician in Writing.....	7.24
2.	Another Opinion Confirming Incapacity is Necessary Except if Clearly Apparent Patient is Incapacitated	7.24
3.	Incapacity Based on Mental, Psychological Impairment, or Developmental Disability Requires Opinion of Expert in Field	7.25
4.	Attending Physician Must Notify and Explain Decision as to Incapacity to Patient	7.25
G.	The Decision Making Process and the Health Care Representative.....	7.25
1.	Wishes of Patient to Receive Life-sustaining Treatment Takes Precedence over Contrary Decision of Health Care Representative even if Patient Deemed to Lack Decision Making Capacity	7.26
2.	Health Care Representative Shall Consider Instruction Directive and Other Evidence of Patient’s Wishes	7.26
H.	Instruction Directives in the Absence of a Designated Health Care Representative	7.26
I.	Decision to Forego Life-Sustaining Treatment	7.27
J.	Anatomical Gifts	7.28
K.	How Well Do Advance Directives Work?	7.28

NEW JERSEY ESTATE PLANNING MANUAL

L.	Cremation.....	7.29
M.	Living Will and Health Care Directive	7.29
IV.	Irrevocable Life Insurance Trusts	7.29
A.	General Estate Tax Consequences	7.29
1.	Irrevocable Trusts.....	7.29
2.	Irrevocable Insurance Trusts	7.30
3.	Insurance on Life of Another	7.31
4.	Incidents of Ownership	7.31
5.	Insurance Ownership Plans other than Irrevocable Trusts	7.32
6.	The Use of Life Insurance Trusts.....	7.33
7.	Powers of Appointment.....	7.34
a.	Limited Testamentary Power of Appointment.....	7.34
b.	Trust Protector.....	7.35
B.	Funding the Trust	7.36
1.	Gifts to the Trust	7.36
2.	Creating a Present Interest	7.37
3.	Lapse of Withdrawal Rights.....	7.38
4.	Notification of Withdrawal Rights.....	7.40
5.	Generation-Skipping Transfer Tax (GST) Consequences.....	7.40
6.	Survivorship Trust.....	7.42
7.	Transfer for Value	7.42
C.	Selecting the Trustee	7.43
1.	Tax Issues.....	7.44
2.	Removal and Replacement of the Trustee.....	7.44
D.	Transfers of Policies within Three Years of Death; I.R.C. § 2035	7.45
1.	Rule of Inclusion	7.45
2.	Avoiding I.R.C. § 2035	7.46
3.	Controlled Corporation	7.47
V.	The Non-Citizen Spouse	7.48
A.	Gift and Estate Tax Marital Deduction for Transfers to Non-U.S. Citizen Spouses 7.48	
1.	Gift Tax Marital Deduction Issues - \$120,000 Annual Exclusion	7.48
2.	Gift Tax Marital Deduction Issues - \$120,000 Annual Exclusion; Estate Tax Marital Deduction - Non-U.S. Citizen Spouse.....	7.49
B.	Qualified Domestic Trusts (QDTs).....	7.50
1.	History.....	7.50
2.	Requirements of a QDT	7.50
a.	U.S. Trustee.....	7.51
b.	U.S. Trustee to Withhold Estate Tax	7.51
c.	QDT Timely Election.....	7.51
1.)	Late Returns	7.51
2.)	No Partial QDT Election.....	7.52
3.	Other QDT Requirements	7.52
a.	Elected QDT Trust Must be "Maintained under the laws of a State or the District of Columbia"	7.52
b.	QDT Must Qualify for Marital Deduction	7.53
4.	Reformation and Amendment of Marital Trusts	7.53

NEW JERSEY ESTATE PLANNING MANUAL

a.	Nonjudicial Reformation in Accordance with the Terms of the Decedent's Will or Trust Agreement	7.53
b.	Judicial Reformation	7.54
5.	Transfer or Assignment of Property to QDT.....	7.54
a.	Who Transfers or Assigns Property	7.55
b.	Form of Transfer or Assignment.....	7.56
c.	Protective Assignment.....	7.56
d.	Tax Consequences of Transfer or Assignment.....	7.57
e.	Joint Property with a Non-Citizen Spouse	7.57
f.	Retirement Accounts and Annuities.....	7.58
g.	When the QDT Tax is Imposed.....	7.58
h.	Exempt Distributions.....	7.58
i.	Amount of QDT Tax	7.59
j.	Designated Filer, Filing Requirements and Payment of Tax	7.61
k.	Security Requirements	7.61
1.)	QDTs valued in excess of \$2 million or any estate holding more than 35 percent of QDT assets in foreign real property	7.61
2.)	QDTs with assets of \$2 million or less.....	7.64
3.)	Anti-abuse rule	7.65
l.	Spouse Becomes Citizen after Federal Estate Tax Return is Filed	7.65
m.	Basic Issues to be Considered by the Attorney Estate Planner	7.66
1.)	General QDT Information	7.66
2.)	Strategy and Drafting Considerations	7.67
n.	Planning the Unified Credit of the Non-U.S. Citizen Spouse	7.68
Exhibits.....		7.71

CHAPTER 8

PLANNING FOR THE GENERATION-SKIPPING TAX

I.	Basics of the GST Tax.....	8.1
A.	Intent.....	8.1
B.	What Transfers are Covered by the GST Tax	8.2
C.	What Exemptions or Exceptions Apply	8.2
D.	When the Tax Is Imposed.....	8.3
E.	Planning Opportunities.....	8.3
II.	History of Dynasty Trusts and the Generation-Skipping Transfer Tax.....	8.3
A.	Dynasty Trusts Prior to the 1976 Act.....	8.3
B.	The 1986 Generation-Skipping Transfer Tax.....	8.5
C.	Dynasty Trusts after the GST Tax.....	8.7
D.	Delaware Tax Trap	8.7
E.	Parties	8.10
F.	Transferor	8.11
G.	Skip Person.....	8.11
1.	Lineal Descendants: Natural Generation Assignment.....	8.11
2.	Non-Lineal Descendants: Age-Based Generation Assignments	8.12
H.	Examples Illustrating the Terms and the Players	8.14

NEW JERSEY ESTATE PLANNING MANUAL

I.	1. Direct Skip Qualifying for Annual Gift Tax Exclusion	8.14
	2. Direct Skip to Trust.....	8.14
	3. Direct Skip to Trust.....	8.14
	4. No Direct Skip to Trust.....	8.15
	5. Taxable Distribution.....	8.15
	6. Taxable Termination	8.15
	7. Predeceased Child Exception	8.15
	8. Non-lineal Descendant Rule - Based on Age.....	8.16
	9. Allocation of GST Exemption	8.16
	I. Trusts and Trustees; Trust Equivalents	8.16
	J. Non-Resident Aliens	8.17
III.	Transfers Subject to GST Tax.....	8.17
	A. Direct Skip	8.18
	B. Taxable Distribution under I.R.C. § 2612(b)	8.19
	C. Taxable Termination under I.R.C. § 2612(a).....	8.20
	D. Multiple Skips	8.22
	1. Simultaneous Multiple Skips	8.22
	2. Transferor Move-Down Rule.....	8.23
	E. Priority Rules	8.23
IV.	Computing the Tax.....	8.24
	A. Basic Principle	8.24
	1. Total Exemption.....	8.24
	2. Partial Exemption.....	8.25
	3. Total Taxation	8.25
	B. Applicable Rate	8.25
	C. Inclusion Ratio	8.26
	D. Applicable Fraction.....	8.27
	1. Numerator, I.R.C. § 2642(a)(2)(A)	8.27
	2. Denominator, I.R.C. § 2642(a)(2)(B).....	8.27
	a. Lifetime Transfers.....	8.28
	b. Transfers at Death	8.30
	3. Redetermination of Applicable Fraction.....	8.31
	E. Taxable Amount.....	8.32
	1. Direct Skips.....	8.32
	a. Taxable Amount, Taxable Gift, and Taxable Estate	8.32
	b. Lifetime vs. Testamentary Direct Skip after Enactment of I.R.C. § 2515	8.33
	2. Taxable Distributions.....	8.35
	a. Taxable Amount.....	8.35
	b. Parity	8.36
	3. Taxable Terminations	8.37
	a. Taxable Amount.....	8.37
	b. Basis Adjustment	8.37
	F. Basis Adjustment	8.38
	G. Planning	8.38
	1. Inclusion Ratio of “1” or “0”	8.38
	2. Importance of a Zero Inclusion Ratio	8.39

NEW JERSEY ESTATE PLANNING MANUAL

V.	Transfers Not Subject to GST Tax	8.39
A.	Exceptions to the Definition of "Skip Person"	8.39
1.	Pre-deceased Child Exception for Direct Skips Prior to January 1, 1998, I.R.C. § 2612(c)(2)(B)	8.39
2.	Pre-deceased Child Exception Expanded to Collateral Heirs and Taxable Terminations and Distributions for Transfers after December 31, 1997, I.R.C. § 2651(e)	8.40
3.	90-Day Rule Exception, Treas. Reg. § 26.2621-1(a)(2)(iii)	8.40
4.	Planning	8.41
B.	Direct Payments for Educational and Medical Expenses, I.R.C. § 2611(b)(1)	8.41
C.	Nontaxable Skips, I.R.C. § 2642(c)	8.42
1.	Present Interest	8.42
a.	<i>Crummey</i> Powers Generally	8.43
b.	Restrictions on <i>Crummey</i> transfers	8.45
c.	Cascading <i>Crummey</i> Powers	8.45
d.	Cristofani Trusts and "Naked" <i>Crummey</i> Powers	8.46
2.	Transfer for Benefit of Minor, I.R.C. § 2503(c)	8.48
3.	Planning	8.48
D.	Exclusion to Avoid Double Taxation under I.R.C. § 2611(b)(2)	8.49
E.	The GST Exemption	8.50
VI.	Allocating the GST Exemption	8.51
A.	Allocating the Exemption	8.51
B.	Estate Tax Inclusion Period (ETIP)	8.53
1.	Purpose	8.53
2.	Transfers Back into the Estate	8.55
3.	Exceptions	8.56
C.	Automatic ("Deemed") Allocation	8.56
1.	Lifetime	8.56
2.	At Death	8.58
D.	Late Allocations	8.59
1.	Usual Treatment of Late Allocations	8.59
2.	Relief Provisions	8.59
3.	Retroactive Allocations	8.60
E.	Split Gift Allocations	8.60
F.	Severance of Trusts for GST Purposes	8.61
G.	Separate Share Rule	8.61
1.	Different Transferors	8.61
2.	Independent Shares	8.62
H.	Timing and Planning	8.63
1.	When to Allocate	8.63
2.	Allocation May Cause Inequities	8.64
VII.	Planning Strategies for Reducing or Avoiding The GST	8.64
A.	Checklist	8.64
B.	Marital Deduction Planning	8.66
1.	The "Reverse" QTIP Election	8.66
a.	Partial Reverse QTIP Election	8.67
b.	Maximizing Estate and GST Tax Exemptions	8.68

NEW JERSEY ESTATE PLANNING MANUAL

c.	Identity of Transferor	8.69
d.	Filing Procedure.....	8.70
2.	Use of Two Trusts.....	8.70
a.	Using Two Trusts to Shelter Appreciation.....	8.70
b.	Funding Pecuniary Share Trusts	8.71
C.	Life Insurance Trusts.....	8.72
1.	Term Life Insurance.....	8.72
2.	Ordinary Life Insurance	8.73
3.	Leveraging the \$2,000,000 GST Exemption with Life Insurance Trusts ...	8.73
D.	Deferring the GST Tax.....	8.73
1.	Deferral of Taxable Terminations by Giving Interests to Non-Skip Persons	8.73
2.	Use of Powers of Appointment.....	8.74
VIII.	Paying the GST Tax.....	8.74
A.	Tax Liability.....	8.74
1.	Direct Skips.....	8.74
2.	Taxable Distribution.....	8.75
3.	Taxable Termination	8.75
B.	Reporting GST Transfers	8.75
1.	Form	8.75
2.	Who is Required to File	8.75
3.	Lien for Payment of Taxes	8.76
C.	Tax Apportionment	8.76
D.	Choice of Taxes.....	8.76
1.	Federal Estate Tax.....	8.76
2.	GST Tax	8.76
3.	New Jersey (and other State) Tax Implications	8.77
E.	Estate and Gift Tax Consequences of Paying the GST Tax.....	8.78
Exhibits		8.79

APPENDIX

TABLES OF AUTHORITIES

INDEX

NEW JERSEY ESTATE PLANNING MANUAL

NEW JERSEY ESTATE PLANNING MANUAL

TABLE OF FORMS

EXHIBITS

EXHIBIT	TITLE	PAGE
1A	Sample letter to Clients Explaining Economic Growth and Tax Relief Act of 2001	1.23
1B	Sample Retainer Agreement, Single Person	1.27
1C	Sample Retainer Agreement, Married Couple	1.31
1D	Consent to Joint Representation, Married Couple	1.35
2A	Single Person Simple Will	2.27
2B	Master Alternate and Supplemental Provisions, Single Person Simple Will	2.41
2C	Memorandum: Disposition of Personal Property	2.47
2D	Sample Estate Planning Inquiry Sheet	2.49
2E	Sample Short Form Estate Planning Basic Fact Sheet	2.51
2F	Sample Long Form Estate Planning Basic Fact Sheet	2.55
2G	Sample Diagram of Proposed Estate Plan	2.63
2H	Sample Time frame Illustration	2.65
2I	Federal and New Jersey estate tax estimator-2006	2.67
2J	Federal and New Jersey estate tax table-2007-2008	2.69
2K	Sample Letter to Clients Summarizing Meeting and Estate Planning Objectives	2.71
2L	Sample Memo to Clients Summarizing Choice of Fiduciaries	2.75
2M	Sample Summary Letter to Clients	2.79
3A	Married Couple, Simple Will	3.81
3B	Master Alternate and Supplemental Provisions, Married Couple, Simple Will	3.97
3C	Committee on Attorney Advertising Opinion No. 25 - Living Trusts	3.103
4A	Married Couple-U.S. Citizen Spouse QTIP Trust/Family Trust funded with \$675,000	4.59
4B	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse QTIP Trust/Family Trust funded with \$675,000	4.87
4C	Married Couple-U.S. Citizen Spouse Marital Bequest/Family Trust funded with \$675,000	4.105

NEW JERSEY ESTATE PLANNING MANUAL

EXHIBIT	TITLE	PAGE
4D	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse Marital Bequest/Family Trust funded with \$675,000	4.133
4E	Married Couple-Disclaimer Trust Will	4.149
4F	Master Alternate and Supplemental Provisions, Married Couple-Disclaimer Trust Will	4.165
4G	Married Couple Combined QTIP and Credit Shelter Trust Will	4.173
4H	Master Alternate and Supplemental Provisions, Married Couple Combined QTIP and Credit Shelter Trust Will	4.193
4I	Married Couple-U.S. Citizen Spouse <i>Clayton</i> QTIP Trust/Family Trust Funded with More Than \$2,000,000	4.201
4J	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse <i>Clayton</i> QTIP Trust/Family Trust funded with more than \$2,000,000	4.227
4K	Inheritance Tax Branch Letters	4.243
4L	Sample Summary Letter to Clients	4.249
5A	Designation of Beneficiary for Individual Retirement Account	5.57
5B	Designation of Beneficiary for Qualified Retirement Plan with Spousal Consent	5.59
6A	Married Couple-U.S. Citizen Spouse Pecuniary Marital QTIP Trust/Family Trust Funded with More Than \$2,000,000	6.157
6B	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse Pecuniary Marital QTIP Trust/Family Trust Funded with More Than \$2,000,000	6.185
6C	Married Couple-U.S. Citizen Spouse Pecuniary Marital Bequest/Credit Shelter Family Trust Funded with More Than \$2,000,000	6.203
6D	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse Pecuniary Marital Bequest/Credit Shelter Family Trust Funded with More Than \$2,000,000	6.231
6E	Married Couple-U.S. Citizen Spouse Fractional Marital Deduction QTIP Trust/Family Trust Funded with More Than \$2,000,000	6.247
6F	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse Fractional Marital Deduction QTIP Trust/Family Trust Funded with More Than \$2,000,000	6.275
6G	Married Couple-U.S. Citizen Spouse Fractional Marital Bequest/Credit Shelter Family Trust Funded with More Than \$2,000,000	6.293
6H	Master Alternate and Supplemental Provisions, Married Couple-U.S. Citizen Spouse Fractional Marital Bequest/Credit Shelter Family Trust Funded with More Than \$2,000,000	6.321
6I	Married Couple-Non-U.S. Citizen Spouse Pecuniary Marital Deduction QTIP Trust/Residuary Credit Shelter Family Trust/QDT Funded with More Than \$2,000,000	6.337
6J	Master Alternate and Supplemental Provisions, Married Couple-Non-U.S. Citizen Spouse Pecuniary Marital Deduction QTIP Trust/Residuary Credit Shelter Family Trust/QDT Funded with More Than \$2,000,000	6.367

NEW JERSEY ESTATE PLANNING MANUAL

EXHIBIT	TITLE	PAGE
6K	Single Pour-over Will	6.385
6L	Master Alternate and Supplemental Provisions, Single Pour-over Will	6.397
6M	Married Pour-over Will	6.403
6N	Master Alternate and Supplemental Provisions, Married Pour-over Will	6.417
6O	Single Person Revocable Trust	6.423
6P	Master Alternate and Supplemental Provisions, Single Person Revocable Trust	6.439
6Q	Married U.S.-Citizen Spouse Revocable Trust	6.447
6R	Master Alternate and Supplemental Provisions, Married U.S.-Citizen Spouse Revocable Trust	6.473
7A	General Durable Power of Attorney	7.71
7B	General Springing Power of Attorney	7.83
7C	Limited Durable Power of Attorney	7.95
7D	Advance Directive for Health Care	7.99
7E	Irrevocable Life Insurance Trust on Single Life	7.105
7F	Irrevocable Life Insurance Trust on Joint Lives	7.129
7G	Absolute Assignment of Life Insurance Policy to Irrevocable Life Insurance Trust	7.151
7H	<i>Crummey</i> Instruction Letter	7.153
8A	Single Person GST Will	8.79
8B	Master Alternate and Supplemental Provisions, Single Person GST Will	8.99
8C	Married Couple GST Will	8.105
8D	Master Alternate and Supplemental Provisions, Married Couple GST Will	8.135
8E	Single Person Revocable GST Trust	8.145
8F	Master Alternate and Supplemental Provisions, Single Person Revocable GST Trust	8.163
8G	Married Couple GST Revocable Trust	8.169
8H	Master Alternate and Supplemental Provisions, Married Couple GST Revocable Trust	8.199

NEW JERSEY ESTATE PLANNING MANUAL

APPENDICES

TITLE	DESCRIPTION ¹	PAGE
App. A Form 0-71	Form for Reporting Insurance Proceeds	App.1
App. B Form 706	2001 Federal Estate Tax Return and Instructions	App.3
App. C Form O-10-C	General Information, Inheritance and Estate Tax	App.77
App. D Form IT-R	Inheritance Tax Resident Return and Instructions	App.79
App. E Form IT-L-4	Preliminary Report to Secure Consents to Transfer	App.90
App. F Form IT-L-8	Affidavit & Self-Executing Waiver – to be filed with banking institution or stock transfer agent	App.94
App. G Form IT-L-9	Resident Decedent Affidavit Requesting Real Property Tax Waiver	App.96
App. H Form IT-NR	Inheritance Tax Non-Resident Return and Instructions	App.98
App. I Form IT-EP	Payment on Account (Estimated Payment)	App.121
App. J Form IT-Estate	Estate Tax – with Instructions	App.122
App. K Form IT-EXT	Application for Extension of Time to File a Return	App.123
App. L	1997 Transfer Inheritance Tax Tables	App.124
App. M	<i>N.J.S.A. 54:33, et seq.</i>	App.155
App. N	<i>N.J.A.C. 18:26-1, et seq.</i>	App.182

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NEW JERSEY ESTATE PLANNING MANUAL

TABLE OF FORMS ON CD-ROM

EXHIBITS

EXHIBIT	TITLE	PAGE
1A	Sample letter to Clients Explaining Economic Growth and Tax Relief Act of 2001	1.23
1B	Sample Retainer Agreement, Single Person	1.27
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4E	Married Couple-Disclaimer Trust Will	4.149
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4G	Married Couple Combined QTIP and Credit Shelter Trust Will	4.173
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4K	Inheritance Tax Branch Letters	4.243
4L	Sample Summary Letter to Clients	4.249

NEW JERSEY ESTATE PLANNING MANUAL

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6O	Single Person Revocable Trust	6.423
6P	Master Alternate and Supplemental Provisions, Single Person Revocable Trust	6.439
6Q	Married U.S.-Citizen Spouse Revocable Trust	6.447
6R	Master Alternate and Supplemental Provisions, Married U.S.-Citizen Spouse Revocable Trust	6.473
7A	General Durable Power of Attorney	7.71
7B	General Springing Power of Attorney	7.83

NEW JERSEY ESTATE PLANNING MANUAL

EXHIBIT	TITLE	PAGE
7C	Limited Durable Power of Attorney	7.95
7D	Advance Directive for Health Care	7.99
7E	Irrevocable Life Insurance Trust on Single Life	7.105
7F	Irrevocable Life Insurance Trust on Joint Lives	7.129
7G	Absolute Assignment of Life Insurance Policy to Irrevocable Life Insurance Trust	7.151
7H	<i>Crummey</i> Instruction Letter	7.153
8A	Single Person GST Will	8.79
8B	Master Alternate and Supplemental Provisions, Single Person GST Will	8.99
8C	Married Couple GST Will	8.105
8D	Master Alternate and Supplemental Provisions, Married Couple GST Will	8.135
8E	Single Person Revocable GST Trust	8.145
8F	Master Alternate and Supplemental Provisions, Single Person Revocable GST Trust	8.163
8G	Married Couple GST Revocable Trust	8.169
8H	Master Alternate and Supplemental Provisions, Married Couple GST Revocable Trust	8.199

APPENDICES

TITLE	DESCRIPTION¹	PAGE
App. A Form 0-71	Form for Reporting Insurance Proceeds	App.1
App. B Form 706	2001 Federal Estate Tax Return and Instructions	App.3
App. C Form O-10-C	General Information, Inheritance and Estate Tax	App.77
App. D Form IT-R	Inheritance Tax Resident Return and Instructions	App.79
App. E Form IT-L-4	Preliminary Report to Secure Consents to Transfer	App.90
App. F Form IT-L-8	Affidavit & Self-Executing Waiver – to be filed with banking institution or stock transfer agent	App.94
App. G Form IT-L-9	Resident Decedent Affidavit Requesting Real Property Tax Waiver	App.96
App. H Form IT-NR	Inheritance Tax Non-Resident Return and Instructions	App.98

¹ All forms are for the State of New Jersey unless otherwise specified.

NEW JERSEY ESTATE PLANNING MANUAL

TITLE	DESCRIPTION¹	PAGE
App. I Form IT-EP	Payment on Account (Estimated Payment)	App.121
App. J Form IT-Estate	Estate Tax – with Instructions	App.122
App. K Form IT-EXT	Application for Extension of Time to File a Return	App.123
App. L	1997 Transfer Inheritance Tax Tables	App.124
App. M	<i>N.J.S.A. 54:33, et seq.</i>	App.155
App. N	<i>N.J.A.C. 18:26-1, et seq.</i>	App.182